Microsoft Licensing, Inc.
6100 Neil Road
Reno, NV 89511-1132

June 22, 1998

Microsoft **Licensing, Inc.**

Dell Computer Corporation
One Dell Way
Round Rock, Texas 78682
USA
Attention: Joe Kanicki

MICROSOFT CONFIDENTIAL

RE: MICROSFT WINDOWS INITIAL BOOT PROCESS
Microsoft General OEM Business Terms Document effective March 1, 1998, between Microsoft Licensing, Inc. ("MS") and Dell Computer Corporation, ("COMPANY"), Microsoft license number 2811-5115100001 ("Business Terms Document")

Dear Joe Kanicki:

The purpose of this letter and the attached documents is to describe an alternate process Dell Computer Corporation can employ during the Windows 98 initial boot process to complete the registration and ISP sign-up functions. Please note that if an alternate process is chosen for registration and/or ISP sign-up, the implementation and terms contained in the attached documents must be followed exactly. There are no additional alterations to the initial boot process offered or implied as a result of this communication.

There are four documents in this package in addition to this cover letter are:
1) Summary letter providing details for the alternate registration and ISP sign-up process
2) Attachment #1 to the summary letter providing essential technical details
3) Attachment #2 to the summary letter – the Authorized Registration Center (ARC) Kit
4) List of Registration Questions which is a supplement to the ARC Kit

Any changes to the Windows 98 initial boot process employed per the terms of this letter are contingent on Dell Computer Corporation submitting a complete Customer System to MS for review and verification. Written approval from MS is required prior to shipment of any Customer System. MS will notify Dell Computer Corporation of the results of its review and verification within 15 days from receipt of the Customer System at MS. If there are any questions or concerns about the optional alternate processes please contact the account manager assigned to your account.

Sincerely,

Karen Hurlbut
General Manager, OEM Operations
Microsoft Licensing, Inc.

cc: Richard Barrie, Account Manager
Microsoft Corporation Law and Corporate Affairs
Microsoft Corporation License Administration
OEM Accounting Services Files

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GOVERNMENT EXHIBIT 1196

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