UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF COLUMBIA

UNITED STATES OF AMERICA, PLAINTIFF, V. MICROSOFT CORPORATION, DEFENDANT.	C.A. NO. 98-1232
STATE OF NEW YORK, ET AL., PLAINTIFFS, V. MICROSOFT CORPORATION, DEFENDANT.	C.A. NO. 98-1223
MICROSOFT CORPORATION, COUNTERCLAIM-PLAINTIFF, V. DENNIS C. VACCO, ET AL., COUNTERCLAIM-DEFENDANTS.	JANUARY 13, 1999 WASHINGTON, D.C.

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TRANSCRIBED DEPOSITION EXCERPTS

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PENGAD-Bayonne, N. J.
GOVERNMENT EXHIBIT
1478

1 (DEPOSITION EXCERPTS OF JOSEPH L. WILLIAMS.)
2 Q. DID COMPAQ EVER REMOVE MSN AND INTERNET
3 EXPLORER FROM ITS PRESARIO MACHINES?
4 MS. D'ARCANGELO: OBJECT TO THE FORM OF
5 THE QUESTION, WHAT YOU MEAN BY "REMOVE."
6 BY MS. GIULIANELLI:
7 Q. DO YOU UNDERSTAND THE QUESTION?
8 A. I THINK IT PROBABLY WOULD HELP IF YOU
9 WOULD CLARIFY.
10 Q. SURE.
11 I'M ASKING IF COMPAQ EVER REMOVED THE
12 MSN AND INTERNET EXPLORER ICONS FROM THE MACHINE.
13 A. YES, THEY DID.
14 Q. OKAY. AND WERE YOU INVOLVED WITH
15 COMPAQ AT THAT TIME?
16 A. YES.
17 Q. DID YOU HAVE ANY CONVERSATIONS WITH
18 ANYONE FROM WITHIN COMPAQ AS TO WHY THEY REMOVED
19 MSN AND INTERNET EXPLORER FROM THEIR MACHINES?
20 MS. D'ARCANGELO: OBJECT TO THE FORM OF
21 THE QUESTION.
22 GO AHEAD. YOU CAN ANSWER.
23 BY MS. GIULIANELLI:
24 Q. YOU CAN ANSWER.
25 A. YES. I TALKED WITH A COUPLE OF FOLKS

1 ABOUT WHY THEY HAD, YOU KNOW, REMOVED THE ICONS
2 FROM THE DESKTOP WALLPAPER--FROM THE DESKTOP
3 SCREEN, RATHER.
4 (EXCERPT.)
5 Q. WHAT WAS YOUR UNDERSTANDING AS TO WHY,
6 OR DID THEY EVER TELL YOU WHY, THEY HAD REMOVED
7 THE PRODUCTS?
8 MS. D'ARCANGELO: OBJECTION. COMPOUND
9 QUESTION.
10 THE WITNESS: YEAH. IT'S--EXCUSE ME.
11 IT'S NOT--I CAN'T CONJECTURE FOR WHAT ALL THEIR
12 REASONS MIGHT HAVE BEEN.
13 BY MS. GIULIANELLI:
14 Q. SURE. DID THEY EVER COMMUNICATE ANY TO
15 YOU?
16 A. THEY WANTED TO PROMOTE DIFFERENT
17 PRODUCTS, CREATE A DIFFERENT LOOK AND FEEL FOR
18 THEIR PRODUCT.
19 (EXCERPT.)
20 Q. DID THEY WANT TO BE ABLE TO CHOOSE
21 WHETHER TO PROMOTE ANOTHER PRODUCT IN PLACE OF A
22 MICROSOFT PRODUCT?
23 MS. D'ARCANGELO: OBJECTION TO THE
24 QUESTION AS VAGUE AND AMBIGUOUS.
25 THE WITNESS: MAYBE IF YOU COULD BE

1 MORE SPECIFIC.

2 BY MS. GIULIANELLI:

3 Q. SURE.

4 DID THEY WANT TO CHOOSE WHETHER TO

5 PROMOTE ANOTHER PARTNER IN PLACE OF

6 MICROSOFT--ANOTHER PRODUCT IN PLACE OF A

7 MICROSOFT PRODUCT? IF YOU UNDERSTAND THAT

8 QUESTION.

9 MS. D'ARCANGELO: OBJECTION TO THE FORM

10 OF THE QUESTION AS OVERBROAD, VAGUE AND

11 AMBIGUOUS.

12 YOU CAN ANSWER, IF YOU UNDERSTAND IT.

13 THE WITNESS: THAT'S FINE.

14 THEY NEVER SAID THAT THEY WANTED TO

15 PROMOTE ANOTHER PRODUCT IN PLACE OF A MICROSOFT

16 PRODUCT. THEY WANTED TO PROMOTE THEIR PRODUCTS

17 OR THEIR OTHER PARTNERS, BUT THEY NEVER SAID IN

18 PLACE OF SOMEBODY ELSE'S.

19 BY MS. GIULIANELLI:

20 Q. WHICH PRODUCTS OR PARTNERS WERE THOSE

21 THAT THEY WANTED TO PROMOTE?

22 A. I DON'T RECALL HOW MANY THERE MIGHT

23 HAVE BEEN. I RECALL THAT THEY WANTED TO PROMOTE

24 AOL.

25 Q. DO YOU RECALL THAT THEY WANTED TO

1 PROMOTE NETSCAPE?

2 A. NO. THEY WERE SHIPPING NETSCAPE. THAT

3 WAS ALREADY THERE ON THEIR MACHINE ANYWAY. BUT

4 THEIR REAL FOCUS AT THAT TIME WAS AMERICA ONLINE.

5 Q. DO YOU HAVE ANY UNDERSTANDING AS TO

6 WHETHER OR NOT--LET ME BACK UP.

7 DID YOU HAVE ANY DISCUSSIONS WITH

8 COMPAQ ABOUT NETSCAPE AT ALL AT THAT TIME?

9 MS. D'ARCANGELO: YOU'RE TALKING NOW

10 ABOUT 1996?

11 MS. GIULIANELLI: CORRECT. WHEN THEY

12 REMOVED THE INTERNET EXPLORER AND MSN.

13 THE WITNESS: NO, I DON'T THINK SO. I

14 MEAN, OUR FOCUS WAS ON THE FACT THAT THEY WERE

15 MAKING MODIFICATIONS TO OUR PRODUCT. THEY

16 OFFERED SOME REASONS FOR IT WHY THEY WOULD WANT

17 TO DO SO. BUT OUR FOCUS WAS CLEARLY ON THE FACT

18 THAT THEY WERE MAKING MODIFICATIONS TO OUR

19 PRODUCT THAT CHEAPENED IT, LESSENED THE VALUE TO

20 THE CUSTOMER. OUR FOCUS WAS ON MAKING SURE THAT

21 THEY SHIPPED OUR PRODUCT AS IT HAD BEEN PROVIDED

22 TO THEM.

23 BY MS. GIULIANELLI:

24 Q. WHAT REASONS DID THEY OFFER TO YOU?

25 MS. D'ARCANGELO: OBJECTION TO THE

1 QUESTION AS VAGUE.

2 REASONS FOR WHAT?

3 BY MS. GIULIANELLI:

4 Q. YOU SAID THAT THEY OFFERED SOME REASONS

5 FOR MODIFYING YOUR PRODUCT. WHAT REASONS DID

6 THEY OFFER?

7 A. I ANSWERED THAT. THEY WANTED TO

8 PROMOTE THESE OTHER PARTNERS, AND THEY WANTED

9 TO--THAT THEY BELIEVED THAT MODIFYING OUR PRODUCT

10 MADE IT EASIER OR DIFFERENT FOR THEIR PROMOTION

11 OF THEIR PARTNERS. BUT OUR FOCUS WAS CLEARLY ON

12 THE FACT THAT THEY HAD MODIFIED OUR PRODUCT--

13 Q. SURE. I'M NOT ASKING--

14 A. --FOR WHATEVER REASON.

15 Q. OKAY. EXCUSE ME.

16 AND I'M NOT ASKING ABOUT YOUR FOCUS.

17 I'M ASKING ABOUT--I UNDERSTAND THAT YOU SAID THEY

18 WANTED TO PROMOTE OTHER PARTNERS, AND I'M

19 WONDERING IF THEY GAVE YOU ANY OTHER REASONS FOR

20 MODIFYING YOUR PRODUCT OTHER THAN THAT.

21 A. NOT THAT I RECALL.

22 Q. DID THEY GIVE YOU ANY REASONS FOR--I'M

23 JUST TRYING TO UNDERSTAND HOW--I UNDERSTAND THAT

24 COMPAQ CAN PROMOTE OTHER PARTNERS--

25 A. CERTAINLY.

1 Q. --WITHOUT REMOVING INTERNET EXPLORER
2 AND MSN. SO WHERE THE LINKAGE IS THERE, HOW
3 REMOVING MSN AND INTERNET EXPLORER HELPED THEM
4 PROMOTE OTHER PARTNERS? DID THEY COMMUNICATE
5 THAT TO YOU?
6 A. NO.
7 MS. D'ARCANGELO: OBJECTION TO THE FORM
8 OF THE QUESTION.
9 BY MS. GIULIANELLI:
10 Q. DO YOU UNDERSTAND?
11 A. I THINK SO.
12 NO.
13 Q. SO, THEY NEVER COMMUNICATED HOW
14 REMOVING INTERNET EXPLORER AND MSN HELPS THEM
15 PROMOTE OTHER PARTNERS?
16 A. NO. THEY WANTED TO PROMOTE THEIR OTHER
17 PARTNERS. I THINK IT WAS IN THE CONVERSATION AT
18 THEIR DEFENSE OF A REASON THAT THEY GAVE US WHEN
19 WE SAID, "WHY ARE YOU DOING THIS? WHY ARE YOU,
20 YOU KNOW, PICKING APART OUR PRODUCT?" THEIR
21 REASON WAS SO THEY COULD PROMOTE OTHER PARTNERS.
22 DOESN'T NECESSARILY MAKE SENSE TO ME
23 THAT TAKING APART OUR PRODUCT WOULD GIVE THEM ANY
24 DIFFERENCE IN PROMOTING THEIR OTHER PARTNERS.
25 Q. DID YOU ASK THEM ABOUT THAT, HOW THAT

1 MADE SENSE?

2 A. I DON'T REMEMBER.

3 (EXCERPT.)

4 BY MS. GIULIANELLI:

5 Q. SEE WHERE IT SAYS, "THEY HAVE

6 NEGOTIATED A DEAL WITH ONE ISP AND THAT ISP GETS

7 EXCLUSIVE PROMOTION ON COMPAQ'S SYSTEMS. IN THE

8 CONTRACT NEGO WE GAVE THEM THE ABILITY TO USE

9 THEIR REG WIZARD (AND GIVE US THE DATA) AND

10 ALLOWED THEM TO INSERT AN ISP SIGNUP WIZARD IN

11 THE BOOTUP PROCESS IN RETURN FOR PROMOTING US AS

12 THEIR PARTNER."

13 WAS COMPAQ'S--WAS COMPAQ'S PROMOTION OF

14 MICROSOFT AS THEIR PARTNER A FACTOR THAT YOU

15 CONSIDERED IN ALLOWING COMPAQ TO INSERT THEIR OWN

16 ISP SIGNUP WIZARD IN THE BOOTUP PROCESS?

17 MS. D'ARCANGELO: CAN I HAVE THAT

18 QUESTION READ BACK, PLEASE.

19 (QUESTION READ.)

20 THE WITNESS: THIS IS ESSENTIALLY A

21 PARAPHRASE OF EXHIBIT C-1, ADDITIONAL PROVISION

22 18, SUBSECTION E, WHERE THE ABILITY TO PUT AN ISP

23 WIZARD IS IN THERE, AND I THINK IT SAYS SOMETHING

24 LIKE PROVIDED THAT MICROSOFT HAS PROMOTED--I

25 DON'T KNOW EXACTLY WHAT THE WORDS ARE, SO YEAH,

1 YEAH. TO ANSWER YOUR QUESTION, YES. IT MADE
2 SENSE FOR THEM. THEY MADE AN ARGUMENT THAT
3 GETTING USERS ONTO THE INTERNET WAS VERY, VERY
4 GOOD FOR THEIR BUSINESS AND WAS VERY, VERY GOOD
5 FOR OUR BUSINESS.
6 AND WE LISTENED PRETTY CAREFULLY. AND
7 THEY HAD SOME VERY GOOD ARGUMENTS AS TO WHY IT
8 WAS GREAT FOR THEM TO GET A VERY, VERY HIGH
9 PERCENTAGE OF THEIR NEW BUYERS ON THE INTERNET.
10 AND WE--YOU KNOW, WE CAME TO AGREE WITH THEM THAT
11 IT WAS A GOOD THING TO DO.
12 Q. HOW WOULD THEM PUTTING THEIR ISP
13 PROCEDURE IN THE BOOT SEQUENCE HELP THEM TO GET
14 THEIR NEW BUYERS ON THE INTERNET?
15 A. THEY BELIEVED THAT THEY HAD A BETTER
16 WAY TO PRESENT GETTING ONTO THE INTERNET, AND
17 THEY BELIEVED THAT THEY HAD, ALONG WITH THEIR
18 HARDWARE ENHANCEMENTS, A BETTER OVERALL
19 EXPERIENCE FOR THAT END USER SO THAT END USER
20 WOULD BE MORE COMPELLED TO STAY ON THE INTERNET
21 AND GO VISIT GREAT WEB SITES: COMPAQ'S GREAT WEB
22 SITES, OUR GREAT WEB SITES, ET CETERA. SO IT
23 HELPED--IT WAS GOING TO BE HELPFUL FOR BOTH OF
24 OUR BUSINESSES.
25 Q. BUT WAS PLACEMENT IN THE BOOT PROCESS

1 HELPFUL TO GETTING PEOPLE ON THE INTERNET?
2 MS. D'ARCANGELO: OBJECTION TO THE
3 QUESTION.
4 THE WITNESS: YEAH. THAT'S SORT OF
5 HYPOTHETICAL. DURING THE CONVERSATION,
6 HAVING--HAVING TWO WOULD BE CONFUSING AND WOULD
7 MAKE WINDOWS NOT WORK SMOOTHLY, NOT LOOK GOOD, ET
8 CETERA. SO OUR FUNDAMENTAL NEED WAS TO MAKE SURE
9 THAT WHATEVER--WHATEVER THE TWO COMPANIES MIGHT
10 AGREE TO ABOUT GETTING USERS ON THE INTERNET,
11 THAT WINDOWS WAS STILL A GREAT PRODUCT, THAT
12 THINGS WEREN'T, YOU KNOW, MISSING AND WRECKED,
13 AND THAT WAS OUR FUNDAMENTAL NEED, WAS THAT OUR
14 PRODUCT WAS STILL PRESENTED TO THE END USER, YOU
15 KNOW, IN THE WAY WE INTENDED.
16 BY MS. GIULIANELLI:
17 Q. WHEN YOU SAID HAVING TWO, DID YOU MEAN
18 TWO ISP SIGNUP PROCEDURES?
19 A. YEAH, YEAH. I'M SORRY, TO BE CLEAR--OR
20 TO REGISTRATION WIZARDS OR TWO FAX ENGINES OR
21 TWO--YOU KNOW, ANY TIME YOU--EXCUSE ME. ANY TIME
22 YOU HAVE TOO MANY THINGS, IT CAN GET CONFUSING.
23 I MEAN, WE TRY TO KEEP OUR PRODUCT SIMPLE AND
24 CLEAN AND STRAIGHTFORWARD.
25 Q. DID COMPAQ--DID YOU HAVE DISCUSSIONS,

1 SPECIFIC DISCUSSIONS, WITH COMPAQ ABOUT THE
2 CONFUSION RESULTING FROM TWO?
3 A. NO. WE JUST WANTED TO MAKE SURE THAT
4 WINDOWS WAS CLEAN.
5 Q. DO YOU HAVE ANY STUDIES OR ANYTHING
6 UPON WHICH YOU BASE THAT OPINION THAT TWO ISP
7 PROCEDURES, FOR INSTANCE, IS CONFUSING?
8 A. NO, I DON'T. I THINK IT'S INHERENT.
9 TWO STEERING WHEELS IN A CAR IS CONFUSING.
10 Q. WHO WAS INVOLVED IN NEGOTIATING THE
11 TERM ALLOWING FOR COMPAQ TO PUT THEIR OWN ISP
12 PROCEDURES IN THE BOOTUP SEQUENCE?
13 A. THE NEGOTIATING TEAM, AS I OUTLINED
14 BEFORE, AND JOACHIM KEMPIN.
15 Q. WHY WAS JOACHIM KEMPIN--IS JOACHIM
16 KEMPIN INVOLVED IN OTHER ASPECTS OF THE
17 NEGOTIATION?
18 A. YEAH.
19 Q. DO YOU HAVE ANY UNDERSTANDING AS TO WHY
20 JOACHIM KEMPIN WAS SPECIFICALLY INVOLVED IN THE
21 ISP SIGNUP PROCEDURE PORTION OF IT?
22 A. NOT SPECIFICALLY WHY HE WAS INVOLVED IN
23 THAT ONE. WE HAD--AS I MENTIONED BEFORE, WE HAD
24 THOUSANDS OF SMALL BUSINESS ISSUES, AND WE HAD
25 SOME BIGGER ISSUES.

1 I CAN SOLVE LOTS OF ISSUES. IN MY JOB
2 I'M EMPOWERED TO DO A LOT, BUT I CAN'T SOLVE ALL
3 ISSUES.
4 Q. WAS THE ISP SIGNUP PROCEDURE A BIGGER
5 ISSUE, AS YOU CHARACTERIZE IT?
6 A. YES.
7 Q. WHY?
8 A. IT WAS A CHANGE TO WINDOWS AS PROPOSED
9 BY COMPAQ. THAT'S A BIG ISSUE FOR US.
10 Q. DID THAT CREATE SOME CONTROVERSY WITHIN
11 MICROSOFT?
12 MS. D'ARCANGELO: OBJECT TO THE FORM OF
13 THE QUESTION.
14 BY MS. GIULIANELLI:
15 Q. TO YOUR KNOWLEDGE.
16 A. COULD YOU REPHRASE?
17 Q. SURE.
18 TO YOUR KNOWLEDGE DID--DID ALLOWING FOR
19 AN ALTERNATE OR COMPAQ'S ISP SIGNUP PROCEDURE IN
20 THE BOOT SEQUENCE CREATE SOME CONTROVERSY WITHIN
21 MICROSOFT?
22 A. YES. UNTIL IT WAS WELL UNDERSTOOD
23 EXACTLY WHAT WE WERE TRYING TO ACCOMPLISH.
24 Q. OKAY. LET ME BREAK THAT ANSWER DOWN
25 INTO TWO PARTS AND ASK TWO QUESTIONS ABOUT IT.

1 AND THE FIRST ONE IS, YES, WHAT
2 CONTROVERSY DID IT CREATE, AND HOW DO YOU KNOW?
3 MS. D'ARCANGELO: OBJECT TO THE
4 QUESTION AS COMPOUND.
5 THE WITNESS: PEOPLE WHO DIDN'T
6 UNDERSTAND THE WHOLE ISSUE BUT WHO UNDERSTOOD THE
7 BASE THAT WE HAD ALLOWED A MODIFICATION TO
8 WINDOWS, THAT WAS A CONTROVERSIAL ISSUE ACROSS
9 THE COMPANY. ANY TIME MODIFICATIONS TO OUR
10 PRODUCT IS A MAJOR ISSUE.
11 HOW DID I KNOW? CONVERSATIONS,
12 E-MAILS, IT'S PART OF THE--IT'S JUST PART OF HOW
13 THE ISSUE COMES OUT. IT'S A RELIGIOUS, YOU KNOW,
14 FUNDAMENTAL ISSUE FOR US. WE HAVE A GREAT
15 PRODUCT, AND WE DON'T LIKE TO CHANGE IT.
16 Q. HOW DID THIS--HOW DID THIS MODIFY
17 WINDOWS?
18 A. IT WAS A CHANGE. IT WAS A CHANGE IN
19 HOW THE PRODUCT WAS DELIVERED. AND AT A BASE
20 LEVEL, UNTIL YOU HAVE A CLEAR UNDERSTANDING OF
21 WHAT THAT CHANGE MIGHT BE, THE GUT REACTION WAS
22 CONTROVERSIAL, DON'T LIKE IT.
23 Q. I BELIEVE THAT YOU SAID--AND I DON'T
24 WANT TO MISCHARACTERIZE YOUR TESTIMONY, BUT--
25 A. I'LL TELL YOU IF YOU DO.

1 Q. PLEASE DO.

2 BUT UNTIL PEOPLE UNDERSTOOD THE WHOLE

3 ISSUE, THERE WAS CONTROVERSY. WHAT WAS THE WHOLE

4 ISSUE? I MEAN, WHAT WAS THE OTHER PART OF THE

5 PICTURE?

6 A. WELL, AS I MENTIONED BEFORE, WE SAT

7 DOWN WITH THEM, THEY WANTED TO MAKE THIS CHANGE

8 BECAUSE OF THEIR ENHANCEMENTS TO HARDWARE AND

9 CREATING A BETTER INTERNET EXPERIENCE. AND

10 TALKING TO US, AS I MENTIONED BEFORE, WE CAME TO

11 AN AGREEMENT THAT GETTING USERS TO THE INTERNET

12 IMMEDIATELY WAS GOOD FOR THEIR, AND GOOD FOR OUR

13 BUSINESS.

14 SO, WHEN I'M TALKING ABOUT

15 UNDERSTANDING THE WHOLE ISSUE, IF SOMEONE HAD AN

16 OBJECTION, THEN THEY NEEDED TO UNDERSTAND WHAT

17 WAS BEING PROPOSED, WHY IT WAS BEING PROPOSED,

18 WHAT THE FACTS OF ANY CHANGES WOULD BE, WHAT THE

19 LIMITATION WAS, WHAT THE IMPACT WAS ON OUR

20 BUSINESS AND ON OUR PRODUCT.

21 SO THAT'S THE WHOLE ISSUE THAT I WAS

22 REFERRING TO.

23 (EXCERPT.)

24 Q. TO THE BEST OF YOUR KNOWLEDGE, GIVEN

25 THAT YOU CAN'T TELL ME, YOU KNOW, EVERY

1 PARTICULAR DETAIL, I'M LOOKING FOR WHAT THE USER
2 SEES WHEN THEY FIRST TURN ON A COMPAQ PRESARIO
3 MACHINE IN THE UNITED STATES WHEN WINDOWS 98
4 FIRST SHIPPED.
5 MS. D'ARCANGELO: I'M GOING TO OBJECT
6 TO THIS QUESTION. HE'S AN OEM ACCOUNT MANAGER,
7 AND YOU'VE DEPOSED COMPAQ, SO I'M NOT SURE WHY
8 YOU'RE ASKING THIS QUESTION TO A MICROSOFT
9 WITNESS.
10 BUT IF YOU HAVE SEEN WHAT A COMPAQ
11 PRESARIO MACHINE SHOWS AND YOU CAN RECALL, THEN
12 GO AHEAD AND TESTIFY TO THAT.
13 THE WITNESS: THE FIRST THING I WAS
14 GOING TO INVITE YOU TO DO WAS GO BUY ONE AND, YOU
15 KNOW, RUN IT THROUGH THE BOOT PROCESS BECAUSE
16 THAT WILL TELL YOU SCREEN BY SCREEN EXACTLY
17 WHAT'S HAPPENING.
18 BUT WHEN THE MACHINE POWERS UP, IT GOES
19 THROUGH VIRUS CHECK AND THINGS LIKE THAT AND GOES
20 THROUGH ITS PROCESS TO BRING YOU TO WINDOWS.
21 DURING THAT BOOTUP PROCESS, THERE IS A
22 REGISTRATION WIZARD THAT IS COMPAQ'S THAT COMES
23 UP, PROMPTS THE USER FOR, YOU KNOW, WHO ARE YOU,
24 WHAT'S YOUR NAME, WHAT'S YOUR ADDRESS. AND IT'S
25 A--YOU KNOW, IT'S A VIDEO THING.

1 AND THEN, SEE, THIS IS WHERE IT SORT OF
2 BRANCHES OFF BECAUSE YOU CAN GET OUT OF THAT IF
3 YOU WANT, AND THEN IT WOULD TAKE YOU DOWN ONE
4 PATH OF THE BOOTUP PROCESS WHERE YOU CAN FILL IT
5 OUT AND THAT WOULD TAKE YOU DOWN IN OTHER PATH.
6 THESE MACHINES COME WITH A RECOVERY CD, SO YOU
7 CAN RESTAMP THE HARD DRIVE.
8 SO THE BEST THING, TO BE REALLY HONEST,
9 IS TO GO THROUGH--RUN IT THROUGH ONE WAY, REDASH
10 THE HARD DRIVE, RUN IT THROUGH ANOTHER WAY,
11 REDASH THE HARD DRIVE, RUN IT THROUGH ANOTHER
12 WAY, JUST SO YOU CAN UNDERSTAND WHAT THE FLOW
13 CHART ESSENTIALLY WOULD LOOK LIKE IF YOU WERE TO
14 GO THROUGH THIS PROCESS. BUT YOU SPECIFICALLY
15 SEE A REGISTRATION WIZARD FOR COMPAQ.
16 PROVIDED YOU CONTINUE THERE, YOU SEE AN
17 ISP SIGNUP FOR COMPAQ. THE--YOU COME TO THE
18 WELCOME SCREEN, YOU KNOW, AND THERE ARE FOUR OR
19 FIVE BUTTONS THERE. SO THERE ARE FOUR OR FIVE
20 MORE PATHS THAT YOU COULD GO DOWN. YOU CAN
21 CHOOSE TO SEE THAT WELCOME SCREEN EVERY TIME YOU
22 BOOT OR YOU CAN CHOOSE NOT TO SEE IT EVERY TIME
23 YOU BOOT, AND THAT'S UP TO THE END USER TO
24 DECIDE.
25 BUT, AT A 10,000 FOOT VIEW, THAT'S WHAT

1 YOU SEE WHEN YOU TURN ON A PRESARIO OR, AT LEAST,
2 ONE OF THE FIRST ONES IN THE U.S.
3 BY MS. GIULIANELLI:
4 Q. OKAY. AND THE REGISTRATION WIZARD AND
5 THE ISP SIGNUP THAT YOU WERE JUST TALKING ABOUT,
6 ARE THOSE COMPAQ--THE COMPAQ REGISTRATION WIZARD
7 AND THE COMPAQ ISP SIGNUP.
8 A. YES.
9 Q. DO THOSE APPEAR BEFORE THE "WELCOME TO
10 WINDOWS" SCREEN EVER APPEARS?
11 A. YES. HOWEVER, I THINK IF YOU ESCAPE
12 OUT--GET OUT OF THE COMPAQ REGISTRATION WIZARD,
13 I'M NOT POSITIVE THAT YOU COULD GO, THEN, INTO
14 THE COMPAQ ISP WIZARD. I'M NOT POSITIVE.
15 (END OF DEPOSITION EXCERPTS.)
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