Concentric Network Corporation

Microsoft referral reporting

Period of 03/01/98-03/31/98

5/12/98

Microsoft North American Collections
P.O. Box 844505
Dallas, TX 75284-4505

Microsoft License #: 200AT-7087

Referral fee calculation:

A.	Total new ISP subscriber for the month	3025	x	$ 35.00 =	$ 105,875.00
B.	Previously reported ISP subscriber accounts lasting <60 days which terminate during the month	-3173	x	$ 35.00 =	$(111,055.00)
C.	Total fees dues				$ (5,180.00)
D.	Less deductions for "competitive upgrades" of Internet Explorer				0

E	Total number of non MS web browsers distributed monthly through all channels:	(1,345)
F	Total number of copies of Internet Explorer distributed through all channels were Internet Explorer is distributed as the only web browser:	37,855
G	Total number of "competitive upgrade" copies of Internet Explorer shipped - external media:	-
H	Total number of "competitive upgrade" copies of Internet Explorer shipped - electronic:	-

Abe Helweh
Revenue Manager

408/343-2235

GOVERNMENT EXHIBIT
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Concentric Network Corporation

Microsoft referral reporting

Period of 04/01/98-04/10/98

5/12/98

Microsoft North American Collections
P.O. Box 844505
Dallas, TX 75284-4505

Microsoft License #: 200AT-7087

Referral fee calculation:

A.	Total new ISP subscriber for the month	888	x	$ 35.00	=	$ 31,080.00
B.	Previously reported ISP subscriber accounts lasting <60 days which terminate during the month	-1157	x	$ 35.00	=	$ (40,495.00)
C.	Total fees dues					$ (9,415.00)
D.	Less deductions for "competitive upgrades" of Internet Explorer					0

E. Total number of non MS web browsers distributed monthly through all channels: (506)

F. Total number of copies of Internet Explorer distributed through all channels were Internet Explorer is distributed as the only web browser: 907

G. Total number of "competitive upgrade" copies of Internet Explorer shipped - external media: -

H. Total number of "competitive upgrade" copies of Internet Explorer shipped - electronic: -

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Revenue Manager
408/343-2235

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Concentric Network Corporation

Microsoft referral reporting

Period of 04/11/98-04/30/98 5/12/98

Microsoft North American Collections
P.O. Box 844505
Dallas, TX 75284-4505

Microsoft License #: 200AT-7087

Referral fee calculation:

A.	Total new ISP subscriber for the month	1327	x	$ 10.00	=	$ 13,270.00
B.	Previously reported ISP subscriber accounts lasting <60 days which terminate during the month	-1667	x	$ 10.00	=	$ (16,670.00)
C.	Total fees dues					$ (3,400.00)
D.	Less deductions for "competitive upgrades" of Internet Explorer					0

E. Total number of non MS web browsers distributed monthly through all channels: (391)

F. Total number of copies of Internet Explorer distributed through all channels were Internet Explorer is distributed as the only web browser: 1,534

G. Total number of "competitive upgrade" copies of Internet Explorer shipped - external media: -

H. Total number of "competitive upgrade" copies of Internet Explorer shipped - electronic: -

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