CONFIDENTIAL

REDACTED

Date: Fri, 22 Mar 1996 13:45:17 -0800
X-Sender: billk@corpmail
Mime-Version: 1.0
X-Priority: 2 (High)

From: billk@netscape.com (Bill Kellinger)
Subject: Microsoft ISP Update
Cc: todd@netscape.com, tdicker@netscape.com

I'm no lawyer, but this sounds like they are getting close to creating illegal barriers to entry. See below.

>Resent-Date: Fri, 22 Mar 1996 12:05:11 -0800 (PST)
>Date: Fri, 22 Mar 1996 12:09:30 -0800
>From: Tony Dawson <tonyd@netscape.com>
>Organization: Netscape Communications
>MIME-Version: 1.0
>To: gregsnod@starfish.netscape.com
>CC: netsales@starfish.netscape.com, csg@starfish.netscape.com
>Subject: Microsoft ISP Update
>Resent-From: netsales@netscape.com
>X-Mailing-List: <netsales@netscape.com> archive/latest/155
>X-Loop: netsales@netscape.com
>Precedence: list
>Resent-Sender: netsales-request@netscape.com
>
>I just had another ISP customer call me to say that Microsoft is putting
>certain conditions on the free software deal that I sent you all
>earlier:
>
>1. ISP cannot distribute any Netscape products.
>2. ISP cannot put anything Netscape related on thier server.
>3. ISP must put a "viewed better with Internet Explorer" tag on thier
>site.
>
>More fun to come.
>--
>Tony Dawson
>Corporate Sales Representative
>Netscape Communications
>415-528-3678
>415-528-4140 (fax)
>tonyd@netscape.com
>

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GOVERNMENT EXHIBIT
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