Re: [Fwd: [Fwd: FW: DS dev lab]]

Subject: Re: [Fwd: [Fwd: FW: DS dev lab]]
Date: Tue, 08 Sep 1998 14:05:04 -0700
From: Sandeep Johri <sandeep@oblix.com>
To: Nand Mulchandani <nand@oblix.com>

nand
I think this is the most important issue that came up during the VC meetings. They were concerned how this will affect us when they do ship. At a high level I think we know the answer is that we will work with ADS. But we need to be totally in bed with them as over the long run people like Enteva (who are focused only on MSFT) may be our real competition. Also as we chalk out our product plans we need to be aware what MSFT is up to. Try to be as much in touch as possible and try to get us into any/all programs that will keep us plugged.

Sandeep

At 09:21 PM 8/31/98 -0700, you wrote:
>I guess Ed Yoon dropped out for a reason. I will contact Pradeep and
>see if we can wrap this agreement up.
>
>Kumar, we should consider sending a developer out for the conference.
>I have been talking to Rajesh about the Novell port, is he going to
>be handling the LD port as well ? Peter is chocking about us trying to
>demo our product on NT with NSCP DS. I have asked him to use resources
>to figure out if our product will work with NDS 5.0 without any code
>mods, let's see what happens.

>I left a VM for the other MSFT product manager, but did not get a
>response. Kumar, would you mind trying him as well and seeing if
>you get something back ?
>
>I think that now with the Novell relationship going again, we should
>try to move to close MSFT/Cisco. This will give us a lot of leverage
>going ahead.
>
>- Nand
>
>Ed Yoon wrote:
>>
>> Nand--
>> I've taken a new position within Microsoft as of two weeks ago. I am now
>> consulting for Microsoft Consulting Services.
>>
>> With Regards to FirstWave, please contact Pradeep Rajurs
>> (pradeepr@microsoft.com). He can help you get things rolling again. I think
>> the DS lab was rescheduled for later in the year. You should also try and
>> send a few folks to the Professional Developers Conference in October.
There
>> will be a lot of NT5 coverage there at the sessions in Denver.
>>
>> Feel free to contact me if you need help.
>> ESY
>> -----Original Message-----
>> From: Nand Mulchandani [mailto:nand@oblix.com]
Sent: Sunday, August 30, 1998 8:07 PM
To: Ed Yoon
>> Subject: [Fwd: FW: DS dev lab]
>>
>> Hi Ed,
>>

GOVERNMENT EXHIBIT 2072
PENGAD-Bayonne, N.J.

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Re: [Fwd: [Fwd: FW: DS dev lab]]

>> Its been a long time since we have spoken, and I wanted to see
>> if we are invited to the September DS lab that we had exchanged
>> email about. We are close to releasing our new product and will
>> definitely want to attend the one in early September.
>>
>> Also, I wanted to see if we could wrapup the First Wave agreement.
>> Is there anything you need from me to move this forward ?
>>
>> Hope things are fine with you - seems like you have been extremely
>> busy !
>>
>> Cheers,
>>
>> - NandReturn-Path: <edyoon@MICROSOFT.com>
>Received: from mail5.microsoft.com (mail5.microsoft.com [131.107.3.121])
> by alink.net (8.8.8/8.8.8) with ESMTP id SAA03179
> for <nand@oblix.com>; Mon, 31 Aug 1998 18:00:41 -0700 (PDT)
>Received: by INET-IMC-05 with Internet Mail Service (5.5.2232.9)
> id <RWP6PXYJ>; Mon, 31 Aug 1998 18:00:40 -0700
>Message-ID: <FD8F41F04D35D111899600805F19A16C0D58E731@RED-MSG-48>
>From: Ed Yoon <edyoon@MICROSOFT.com>
>To: Nand Mulchandani <nand@oblix.com>
>Subject: RE: [Fwd: FW: DS dev lab]
>Date: Mon, 31 Aug 1998 18:00:32 -0700
>X-Mailer: Internet Mail Service (5.5.2232.9)
>
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Re: [Fwd: [Fwd: FW: DS dev lab]]

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