S. McGeady

From: Steven McGeady [mcg]
Sent: Thursday, November 09, 1995 5:43 PM
To: Frank Gill
Cc: Andy_Grove@ccm.sc.intel.com
Subject: Re: marritz meeting summary

I interepreted our meeting today consistent with Frank's last paragraph. We now have completed our AR and will begin the Java program full force, consistent with the direction to do so without public disclosure.

I take minor exception to the "insurance policy" positioning. I'm OK with that for MS, but Java isn't an insurance policy for us at this time - it's an important component part of a major application strategy. However, I don't think that this needs to be resolved.

I'm assigning about 5 existing ITL people to this, opening reqs for another 3-4, and engaging with IAL's media suppliers to budget resources to include support in their media components, all per the GSR outcome.

I take an additional AR to continue to educate Frank on the merits of Java and the position and motivation of Sun.

On other topics, Richmond will get AR to "win" MS for Intercast architecture convergence at (virtually) any cost,

mcg

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---------- Original Message Follows

>From: Frank Gill <Frank_Gill@ccm2.hf.intel.com>
>Subject: marritz meeting summary
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>
> overall very good but java remains a major controversy. paul
> really appreciated the spirit of openness and strong desire to
> cooperate. major points summarized below.
>
> -on intercast and their direct tv program, we both felt we are
> early enough that we can cooperate to make these programs
> complementary and even divide up the work. i want to really make
> this happen and demostrate we can do a successful program
> together.
>
> -we told them again we are using netscape in first release of our
> internet-in-a-box and reasons why. while disappointed, they
> understood and paul told me after "this is how we should handle
> things with no surprises"
>
> -re java, we told them that we felt java is on the way to becoming
> an internet std and felt a need to optimize around IA and
> particulary optimize our media components for the java
> environment. they see this as supporting their mortal enemy....and
> argue SUN is our enemy as well. Paul describe to me as "this is
> equivalent to us optimizing for powerpc". i left it with him that

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> have not starting anything until we talked today, we will not
> publicly endorse java, and i needed internal review before
> authorizing this work to commence. So, buttom line, this is BIG
> BIG DEAL to them.
>
> i am still pretty dumb in this space, but think we should do the
> work quietly as an insurance policy and see a few more cards
> before any public disclosure. Lets talk. frank

---------- End of Original Message

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