TOP NORTH AMERICAN INTERNET ACCESS PROVIDERS

	Company	Type	Account Manager	Dialup Users	IE Support?	Comments
1	America Online	OLS	Laura Tonna	7,300,000	85% IE share commitment	In Win95 OLS Folder
2	CompuServe Information Service	OLS	Ajay Sikka	2,200,000	85% IE share commitment	In Win95 OLS Folder
3	MSN	OLS	none	1,300,000	100% IE	On desktop & in Referral Server
4	Prodigy	OLS	Ajay Sikka	1,000,000	85% IE share commitment	Will be in OLS Folder with Nashville
5	Netcom	ISP	Bill Snyder	580,000	50% IE share commitment	On MS Internet Referral Server
6	AT&T WorldNet	telco	Kevin Cherry	500,000	85% IE share commitment	In OLS Folder and Internet Referral Server
7	MCI (InternetMCI)	telco	Tonyba/Nancyn	300,000	75% IE share commitment	On MS Internet Referral Server
8	Sony	ISP	Bill Snyder	250,000	75% IE share commitment	On MS Internet Referral Server
9	EarthLink Network, Inc.	ISP	Manfred Schmiedl	210,000	75% IE share commitment	On Referral Server, need Mac IE 3 (ship W95 only)
10	IDT Internet Services, Inc	ISP	Manfred Schmiedl	150,000	75% IE share commitment	On MS Internet Referral Server
11	MindSpring Enterprises, Inc.	ISP	Manfred Schmiedl	150,000	75% IE share commitment	On Referral Server, dial-up business 100% IE
12	IBM Global Network	NSP	Bill Snyder	140,000	100% Navigator today	Negotiating IE Parity deal
13	Erol's	ISP	Shawn Sanford	115,000	100% Navigator today	Negotiating referral server, 75% IE deal
14	Concentric Network Corporation	ISP	James Huse	100,000	100% Navigator today	Negotiating referral server, 75% IE deal
15	eNet Inc	ISP	James Huse	75,000	IE Preferred browser	Consumer
16	iStar	ISP	Manfred Schmiedl	65,000	75% IE share commitment	Leading Canadian ISP, in Referral Server
17	InfiNet	ISP	Shawn Sanford	60,000	100% Navigator today	Negotiating IE Parity deal
18	New Visions, Inc.	ISP	Shawn Sanford	60,000	IE Preferred browser	
19	HookUp Communications	ISP	Manfred Schmiedl	60,000	75% IE share commitment	Canadian ISP, in Referral Server
20	Communications Vir	ISP	Shawn Sanford	58,000	IE on PARITY with NSCP	
21	PacificBell Internet	telco	Ken Goetsch	50,000	IE licensed but not default or shipping	Navigator is default browser
22	American Network, Inc. d/b/a inx.net	ISP	Shawn Sanford	40,000	IE Preferred browser	
23	Delphi Internet Services Corp	ISP	Shawn Sanford	40,000	IE Preferred browser	
24	Internet America	ISP	James Huse	40,000	IE Preferred browser	Consumer
25	Primenet Services for the Internet	ISP	James Huse	40,000	IE on PARITY with NSCP	Consumer, business hosting
26	Sprint	telco	Ron Wollum	35,000	IE on PARITY with NSCP	
27	Internet Canada Corporation	ISP	Shawn Sanford	35,000	IE Preferred browser	ICAN eager for Referral Server program
28	Total Net	ISP	Shawn Sanford	35,000	IE Preferred browser	
29	GoodNet	ISP	James Huse	35,000	IE Preferred browser	Consumer, business hosting
30	Bell Atlantic	telco	Ken Goetsch	30,000	IE licensed but not default or shipping	Navigator is default browser
31	TIAC, Inc./The Internet Access Co., Inc.	ISP	Shawn Sanford	30,000	IE Preferred browser	
32	Info ave / SunBelt.Net	ISP	Shawn Sanford	25,000	IE on PARITY with NSCP	Negotiating IE Preferred deal
33	Internet Direct Canada Inc	ISP	Shawn Sanford	25,000	IE Preferred browser	
34	NeTel Telecommunications, Inc.	ISP	Shawn Sanford	25,000	IE Preferred browser	
35	Charter Communications International	ISP	James Huse	25,000	IE on PARITY with NSCP	Consumer, business hosting
36	Prostar Plus Internet	ISP	James Huse	23,000	IE Preferred browser	Consumer, business hosting
37	Teleport, Inc.	ISP	James Huse	22,000	IE Preferred browser	Consumer
38	USAInternet	ISP	Shawn Sanford	21,000	IE on PARITY with NSCP	
39	America.Net	ISP	Shawn Sanford	20,000	IE on PARITY with NSCP	Primarily ISP to ISP business
40	Canada Internet Direct Inc.	ISP	Shawn Sanford	20,000	IE Preferred browser	
41	UltraNet Communications, Inc.	ISP	Shawn Sanford	20,000	IE Preferred browser	
42	Brigadoon.com, Inc.	ISP	Manfred Schmiedl	20,000	75% IE share commitment	
43	Delta Internet Services	ISP	James Huse	20,000	IE on PARITY with NSCP	Negotiating move to preferred IE
44	Internet in a Mall	ISP	James Huse	20,000	IE Preferred browser	Consumer, 68 malls w/ kiosks and growing
45	PowerNet	ISP	James Huse	20,000	IE Preferred browser	Consumer, multi-level mktg
46	CyberGate - Florida	ISP	Shawn Sanford	18,000	IE Preferred browser	
47	NetExpress, Inc	ISP	Shawn Sanford	17,000	IE Preferred browser	
48	WorldCHAT Internet Services	ISP	Shawn Sanford	17,000	IE Preferred browser	
49	Complete Internet Access, Inc	ISP	Shawn Sanford	16,000	IE Preferred browser	
50	CADVision Development Corp	ISP	Shawn Sanford	15,000	IE Preferred browser	
51	I3, Inc	ISP	Shawn Sanford	15,000	IE Preferred browser	
52	Interlog Internet Services	ISP	Shawn Sanford	15,000	IE on PARITY with NSCP	Negotiating IE Preferred deal
53	Internet Providers of Florida	ISP	Shawn Sanford	15,000	IE Preferred browser	
54	NTR.NET CORPORATION	ISP	Shawn Sanford	15,000	100% Navigator today	Negotiating IE Preferred deal
55	BEST Internet Communications, In	ISP	James Huse	15,000	IE Preferred browser	Business, hosting
56	CERFnet, Inc.	ISP	James Huse	15,000	IE Preferred browser	Business, hosting
57	Affordable Internet To All	ISP	James Huse	14,000	IE on PARITY with NSCP	Consumer
58	Cybergate - Florida	ISP	Shawn Sanford	13,000	IE Preferred browser	
59	World Data Network, Inc.	ISP	Shawn Sanford	13,000	100% Navigator today	Primarily a BBS company
60	CTS Network Services	ISP	James Huse	12,000	IE Preferred browser	Consumer
61	CyberHighway Internet Explorer	ISP	James Huse	12,000	IE Preferred browser	Consumer, business
62	Cybenon Networking Crop	ISP	Shawn Sanford	11,000	IE Preferred browser	
63	Planet Pouch	ISP	Shawn Sanford	11,000	IE Preferred browser	
64	DIGEX/Digital Express Group, Inc.	ISP	Manfred Schmiedl	10,000	75% IE share commitment	Small dial-up but 1st major comm'l hoster on NT 4
65	Macro Computer Solutions, Inc	ISP	James Huse	10,000	IE Preferred browser	Consumer, Business hosting
66	MRNet Internet Services	ISP	James Huse	10,000	IE on PARITY with NSCP	Need IEAK for Mac to move to 100% IE
67	OnRamp Technologies, Inc.	ISP	James Huse	10,000	IE licensed but not default or shipping	Closing IE w/in 30 days. WNA affiliate, business
68	Simply Internet	ISP	James Huse	10,000	IE on PARITY with NSCP	Consumer
69	SuperNet	ISP	James Huse	10,000	IE Preferred browser	Business, hosting
70	Northwest Nexus, Inc.	ISP	James Huse	8,000	IE Preferred browser	Business, hosting
71	Q-Networks, Inc.	ISP	James Huse	7,000	IE on PARITY with NSCP	Business, territory coverage
72	WorldCom (Gridnet)	telco	Ron Wollum	6,000	IE Preferred browser	Closing IE w/in 30 days. WNA affiliate, business
73	Access One, LLC	ISP	James Huse	5,000	IE Preferred browser	10 franchisees, business, consumer
74	First Internet Franchise Corp.	ISP	James Huse	5,000	IE Preferred browser	Business, hosting, consumer, vpn, merchant
75	Net Concept	ISP	James Huse	5,000	IE Preferred browser	Closing IE w/in 30 days. WNA affiliate, business
	Grand total subscribers for top 75 dial-up ISPs in North America =			15,744,000		
	IE preferred browser with ISPs representing base of subscribers =			14,911,000		
	IE preferred ISPs as a % of total subscriber base =			95%		

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