Lesley Halverson (LCA)

From: Carl Stork
Sent: Friday, September 20, 1996 12:05 PM
To: Dave Wright (OEM); John Gray; Pat Fox
Cc: Joachim Kempin; David Williams (POSD); Bill Veghte
Subject: RE: OEMs shipping OSR-2?

What is marketing doing to increase the number? Browser share is Job 1 at this company, and OSR2 is the vehicle to get IE3 onto these machines.

From: Pat Fox
Sent: Friday, September 20, 1996 10:28 AM
To: Dave Wright (OEM); John Gray
Cc: Joachim Kempin; Carl Stork; David Williams (POSD); Bill Veghte
Subject: RE: OEMs shipping OSR-2?

I'll let dave respond, but I can tell you that we're going through a similar exercise for NT4. OEMs have had it for 7 weeks, it's probably their highest priority, and only 4 are shipping now, 2 are starting next week, and basically the rest in Oct.

So not sure why you're asking, but I don't think the number will be large.
Thx,
Pat

From: John Gray
Sent: Friday, September 20, 1996 8:38 AM
To: Dave Wright (OEM)
Cc: Joachim Kempin; Carl Stork; David Williams (POSD); Pat Fox; Bill Veghte
Subject: OEMs shipping OSR-2?

OEMs have had OSR-2 for nearly 3 weeks now.

Do you know if any OEMs have actually started shipping OSR-2 preinstalled yet? How many?

Also, how many are planning to ship within the next month or so?

Thanks
jg

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