**From:** Carl Gulledge
**Sent:** Thursday, April 09, 1998 8 20 AM
**To:** Autumn Neault (Womack); Kurt Kolb
**Subject:** RE: ISP referrals: when and how?

see below

-----Original Message-----
**From:** Autumn Neault (Womack)
**Sent:** Wednesday April 08, 1998 6 24 PM
**To:** Carl Gulledge, Kurt Kolb
**Subject:** RE: ISP referrals: when and how?

ok, so ms will maintain the OEMs entire ISP list. good. that will be clean. merely a database of names. we don't have to work the deals.

what about the bar? will these ISPs need to meet MS reqs?
***[Carl Gulledge]*** you BET!

btw, the Referral mtg didn't happen today. scheduled for tomorrow at 11am. i forwarded the mtg req to you guys since i can't make it. probably should lay this new thinking on them! sorry i'm gonna miss the reaction on their faces :)

-----Original Message-----
**From:** Carl Gulledge
**Sent:** Wednesday, April 08, 1998 6 15 PM
**To:** Autumn Neault (Womack), Kurt Kolb
**Subject:** RE: ISP referrals: when and how?

#3 is not an option. they can be late.

-----Original Message-----
From: Autumn Neault (Womack)
To: Kurt Kolb; Carl Gulledge
Sent: 4/8/98 5:15 PM
Subject: RE: ISP referrals: when and how?

i'm sure the megas have their own wizards. GW2k does. are we firm they cannot use their code, and we will maintain their ISP lists instead?

>-----Original Message-----
>From: Kurt Kolb
>Sent: Wednesday, April 08, 1998 4:20 PM
>To: Autumn Neault (Womack); Carl Gulledge
>Subject: RE: ISP referrals: when and how?
>
>Where did #3 come from for anyone but CPQ? Jeez - leave the office for
>2 hrs.
>
>-----Original Message-----
>From: Autumn Neault (Womack)
>Sent: Wednesday, April 08, 1998 3:59 PM
>To: Carl Gulledge
>Cc: Kurt Kolb
>Subject: ISP referrals: when and how?
>
>from today's discussions, we have 3 options for our OEMs;
>1. accept MS ISP Referral Server as is
>2. submit your preferred (multiple) ISPs to MS and we will replace our
>ISP list with yours (the MS Referral Server model technically supports
>this today)
>3. rip and replace our ICW/Referral Server with your signup
>wizard/process. (the PG will hate this but there is not a lot of time
>for the OEMs/ISPs to conform to option #2)
>

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>I suspect, the ISPs that are presented to the end user must still meet
>some bar set by MS  what will those be? identical to the complete
>business and technical requirements that we have drafted today? or a
>subset?
>e.g. click and surf, 7x24 support, offers IE/OE/hotmail as favorably,
>uses ICW, licensed for IEAK, toll free number, certify compliance w/
>security protocols that MS uses, etc.



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