**From:** Mauricio Gonzalez de la Fuente
**Sent:** Tuesday, December 09, 1997 7:04 PM
**To:** Cameron Myhrvold; Thomas Koll
**Cc:** Georges Nahon; Paul Sciame; Jeff Dossett; Ken Goetsch; Ron Wollum; Michael Gray; Stephen Wu; Nancy Ritzenthaler; Kevin Cherry; Mark Hayes
**Subject:** RE: SUN and top isps, telcos

Thomas, AOL has virtually no SUN. Most of the operation is run with DEC and HP boxes. Perhaps the below is helpful for other parts of your slide deck. Let me know if I can help in any other way.

Contents:
1. Server Platforms for hosting at AOL
2. IE Share (Forecast for FY98) at AOL

**1. Serve Platforms for Content Hosting (AOL)**

**Content Hosting Server Platforms At America Online**

| AOL Content Property | URL | Audience | Server |
|---|---|---|---|
| **Microsoft Servers** | | | |
| ABC News at AOL | www.abcnews.aol.com | News | Microsoft-IIS/2.0 |
| The Motley Fool | www.fool.com | Personal Finance | Microsoft-IIS/3.0 |
| InterZine | www.interzine.com | Sports | Microsoft-IIS/3.0 |
| The Knot | www.theknot.com | Womens | Microsoft-IIS/3.0 |
| **Proprietary Servers (Unix)** | | | |
| PrimeHost | www.primehost.com | Web Hosting | NaviServer/2.0 AOLserver/2.1 |
| Hecklers Online | www.hecklers.com | Webzine | NaviServer/2.0 AOLserver/2.11 |
| Multimedia Showcase AOL | multimedia.aol.com | Commerce | NaviServer/2.0 AOLserver/2.2 |
| Digital Cities | digitalcity.com | Lifestyle | NaviServer/2.0 AOLserver/2.2.1 |
| **Apache (Share Ware)** | | | |
| The Hub | www.thehub.com | Lifestlyle | Apache/1.1.0 |
| Astronet | www.astronet.com | Lifestyle | Apache/1.2.1 |
| World Play | www.worldplay.com | Entertainment | Apache/1.2b7 |
| **Competing Servers** | | | |
| Real Fans | www.realfans.com | Sports | Netscape-Enterprise/2.01 |
| Preview Travel | www.previewtravel.com | Travel | Netscape-Enterprise/3.0 |
| Entertainment Asylum | www.asylum.com | Entertainment | Netscape-Enterprise/3.01a |
| Thrive | www.thriveonline.com | Lifestlyle | Open-Market-Secure-WebServer/V2. |
| AOL NetMarket (CUC) | www.netmarket.com | Commerce | Open-Market-Secure-WebServer/V2.1. |

**2. IE Share (Forecast for FY98) at AOL**

GOVERNMENT EXHIBIT 834

## Browser Usage

| | Q3-FY97 | Q4-FY97 | Q1-FY98 | Q2-FY98 | Q3-FY98 (Forecast) | Q4-FY98 (Forecast) |
|---|---|---|---|---|---|---|
| Win32 | 35% | 40% | 60% | 65% | 70% | 75% |
| Win16 | 55% | 51% | 35% | 30% | 26% | 21% |
| Mac | 10% | 9% | 5% | 5% | 4% | 4% |
| | 100% | 100% | 100% | 100% | 100% | 100% |

## Internet Explorer Status

| | Q3-FY97 | Q4-FY97 | Q1-FY98 | Q2-FY98 | Q3-FY98 (Forecast) | Q4-FY98 (Forecast) |
|---|---|---|---|---|---|---|
| AOL Subscriber Base | 7,700,000 | 8,630,000 | 9,000,000 | 10,000,000 | 14,000,000 | 15,000,000 |
| Distributed | 1,985,496 | 938,182 | 4,576,322 | 1,000,000 | 4,000,000 | 1,000,000 |
| IE Share (Users) | 1,985,496 | 2,923,678 | 7,500,000 | 8,500,000 | 12,500,000 | 13,500,000 |
| Win32 | 694,924 | 1,169,471 | 4,500,000 | 5,525,000 | 8,750,000 | 10,125,000 |
| Win16 | 1,092,023 | 1,491,076 | 2,625,000 | 2,550,000 | 3,250,000 | 2,835,000 |
| Mac | 198,550 | 263,131 | 375,000 | 425,000 | 437,500 | 472,500 |
| IE Share (%) | 26% | 34% | 83% | 85% | 89% | 90% |

AOL force fed the browser to subscriber base

CompuServe acquisition

—Original Message—
**From:** Cameron Myhrvold
**Sent:** Tuesday, December 09, 1997 5:17 PM
**To:** Thomas Koll
**Cc:** Georges Nahon; Paul Sciame; Jeff Dossett; Ken Goetsch; Ron Wollum; Michael Gray; Stephen Wu; Nancy Ritzenthaler; Kevin Cherry; Mark Hayes; Mauricio Gonzalez de la Fuente
**Subject:** RE: SUN and top isps, telcos
**Importance:** High

Evrything seems to need to be done this week and manby of people are out...

Jeff, Paul, George, guys, I would really love to help out Thomas. Can we please help by supplying information on which of our accounts are big Sun users.

I know AT&T runs their Internet stuff on Sun and I would guess that most Software.Com customers run on Sun machines. We had heard that the Swedish Post was one of their larger customers.

I know this is short notice but we should try and help. I REALLY appreciate the effort. Going forward we should know this kind of info.

Thanks!
Cam

—Original Message—
**From:** Thomas Koll
**Sent:** Tuesday, December 09, 1997 2:09 PM
**To:** Cameron Myhrvold
**Subject:** SUN and top isps, telcos

I am still pretty much in the dark who the big ISPs and telcos are that are hardcore SUN users (except in the most general terms). Do you have a top account overview or can you have that done as part of your telco market view. It would be very helpful to be included in the SUN analysis. Dan Bourgoin is also trying to write a slide for me on the overall ISP market.

I need to close the presentation basivcally Thursday night.

I appreciate your help.