

Ken W. Schmiedel  
03/26/2004 03:19 PM

To: Sergio Canetti  
cc: Jill Kastler/EMPL/MA IV erizon@ V ZNotes, Joseph L.  
Zlata/EMPL/NY/IV erizon@ V ZNotes, Randy J.  
Costello/EMPL/FL/IV erizon@ V ZNotes, Ricky A.  
Matthews/EMPL/TX/IV erizon@ V ZNotes  
Subject: Re: PeopleSoft Contract - Two Items

Sergio:

We briefly discussed these when in Tampa this week. I received some additional information regarding training and will summarize my thoughts about derivative work as well (we discussed this already).

1. Training Units: HR has the following training credits:

[REDACTED]

2. Derivative Work: My thoughts:

[REDACTED]

Let me know if you have any questions.

Thanks,

Ken  
Sergio Canetti

REDACTED



Sergio Canetti  
Sent by: Sergio Canetti  
03/19/2004 10:25 A M

To: Jill Kastler/EMPL/MA IV erizon@ V ZNotes, Randy J.  
Costello/EMPL/FL/IV erizon@ V ZNotes, Ricky A.  
Matthews/EMPL/TX/IV erizon@ V ZNotes, Ken W.  
Schmiedel/EMPL/TX/IV erizon@ V ZNotes, Joseph L.  
Zlata/EMPL/NY/IV erizon@ V ZNotes

cc:  
Subject: PeopleSoft Contract - Two Items

Joann Meyer is negotiating the contract with PSoft and had a couple of questions.  
Can I get your input on them?

Thanks,



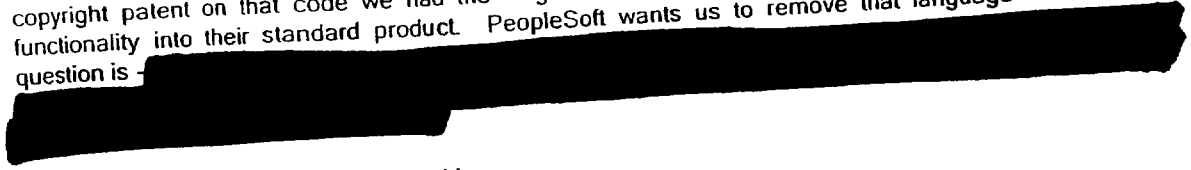
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300 to 399  
400 to 499  
500 and above



Derivative Works

Derivative works are those things that we develop internally (ie customization / bolt-on's) using the Tools provided by PeopleSoft because we require that feature/function and it is not part of the delivered product and/or the product does not meet our requirement. In the old contract if we got a copyright patent on that code we had the right to sue PeopleSoft if they then incorporated that functionality into their standard product. PeopleSoft wants us to remove that language so the real question is -



Let me know what your thought are on this .

Thanks

**REDACTED**

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