	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
1						Discount Levels				Competition					Deal Size			
2	Date	Qtr FY'03	RVP	RM	ACCT	A la Carte	EBS	TECH	Install Base	JDE	SAP	PSFT	SEBL	Niche	< 250k	250k-500k	500k-1M	> 1M
3	16-May	Q4	Amtz	Leahy	ADP Claims	60.0%									X			
4	21-May	Q4	Renner	Ameche	AECOM	84.0%	84.0%			X								X
5	6-May	Q4	Renner	Slebbins	Allergan	50.0%									X			
6	7-May	Q4	Renner	Ameche	Alpine		25.0%							X-IBM	X			
7	7-May	Q4	Amtz	O'Toole	Alyeska Pipeline Service Co		58.0%	58.0%						X-Msft		X		
8	23-Apr	Q4	Mills	Feeney	Ameren Sourcing		45.0%								X			
9	30-May	Q4	Caz	Carter	America West		46.0%								X			
10	29-May	Q4	Mills	Feeney	Ameritrade	40.0%						X				X		
11	28-Apr	Q4	Renner	Ameche	Apex Digital													
12	28-Mar	Q4	Renner	Slebbins	Aramark										X			
13	16-May	Q4	Amtz	Bonnette	At Road	35.0%	50.0%	50.0%					X			X		
14	2-May	Q4	Caz	Cole	Aurum	45.0%	52.0%								X			
15	27-May	Q4	Caz	Carter	AWA		46.0%											X
16	10-Apr	Q4	Mills	Seninger	Barrick Approval		58.7%							X			X	
17	30-May	Q4	Renner	Turnham	Bearing Point/ Trinity	45.0%									X			
18	5-May	Q4	Renner	Turnham	BearingPoint/ Trinity		57.0%										X	
19	22-Apr	Q4	Mills	Feeney	Black and Veatch	40.0%	40.0%								X			
20	14-May	Q4	Mills	Seninger	Blood Systems	35.0%		?						X	X			
21	30-Apr	Q4	Caz	Carter	BMC		52.0%						X	X			X	
22	30-May	Q4	Caz	Neylon	Bollinger		70.0%								X			
23	28-May	Q4	Renner	Ameche	Calcot	49.0%				X	X				X			
24	28-May	Q4	Renner	Ameche	Calcott		49.0%			X					X			
25	27-May	Q4	Renner	Slebbins	Cardinal Health		19.0%											
26	13-May	Q4	Amtz	Bonnette	Cellon		50.0%				X	X				X		
27	16-May	Q4	Renner	Ameche	Church of Scientology		60.0%							X-IBM				X
28	16-May	Q4	Renner	Slebbins	Circle K	62.0%	58.0%				X					X		
29	6-May	Q4	Mills	Seninger	ClearOne Communications										X			
30	6-May	Q4	Amtz	Bonnette	Clinicmetrics	30.0%		30.0%								X		
31	12-May	Q4	Renner	Turnham	Concentra	25.0%		35.0%							X			
32	4-May	Q4	Caz	Carter	Cooper	93.0%		93.0%			X							X
33	11-Apr	Q4	Caz	Neylon	Core		49.0%							X			X	
34	31-Mar	Q4	Amtz	O'Toole	Craniuim Inc	35.0%	35.0%	35.0%		X				X	X			
35	30-Apr	Q4	Mills	Seninger	Deserel Book	98.0%	68.0%	98.0%		X				X	X			
36	13-May	Q4	Renner	Ameche	Dexcom		27.0%							X	X			
37	30-May	Q4	Mills	Huff	Donaldson		67.0%										X	
38	15-May	Q4	Caz	Cole	Doskocil		61.0%							X		X		
39	2-May	Q4	Caz	Carter	Eagle		69.0%											X
40	28-May	Q4	Caz	Neylon	Edgen		45.0%									X		
41	23-May	Q4	Caz	Carter	EGL Inc		56.0%						X	X				X
42	22-May	Q4	Mills	Seninger	Expanets		40.0%							X		X		
43	28-May	Q4	Renner	Slebbins	Expenan		65.0%	70.0%				X						X
44	22-May	Q4	Amtz	O'Toole	F5		76.0%						X	X		X		

GOVERNMENT EXHIBIT 4887
PENGAD-Bayonne, N. J.

CONFIDENTIAL

ORCL-EDOC-00303129

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
1						Discount Levels				Competition					Deal Size			
2	Date	Qtr FY'03	RVP	RM	ACCT	A la Carte	EBS	TECH	Install Base	JDE	SAP	PSFT	SEBL	Niche	< 250k	250k-500k	500k-1M	> 1M
45	29-Apr	Q4	Mills	Huff	Fair, Isaac & Company		60.0%							X				X
46	8-May	Q4	Renner	Stebbins	First American		45.0%						X				X	
47	12-May	Q4	Amtz	O'Toole	Getty Images		45.0%							X	X			
48	29-Apr	Q4	Amtz	O'Toole	Golden Valley Electric Assoc	45.0%	45.0%			X					X			
49	29-Apr	Q4	Mills	Huff	Goodrich	60.0%									X			
50	13-May	Q4	Amtz	Bonnette	Google	40.0%		40.0%							X			
51	30-May	Q4	Mills	Huff	Grayco	20.0%									X			
52	21-May	Q4	Renner	Turnham	Greyhound	80.0%						X					X	
53	28-May	Q4	Mills	Feeney	Hallmark Cards	60.0%						X						X
54	5-May	Q4	Mills	Feeney	Hallmark Internet		40.0%							X	X			
55	7-May	Q4	Mills	Feeney	InfoUSA	40.0%										X		
56	28-Apr	Q4	Caz	Cole	Intervoice Inc	30.0%	30.0%	30.0%								X		
57	29-May	Q4	Mills	Seninger	Iomega Corp	85.0%									X			
58	28-May	Q4	Caz	Neylon	Kaiser		20.0%								X			
59	13-May	Q4	Caz	Neylon	KCI		82.5%										X	
60	6-May	Q4	Renner	Turnham	Kerr McGee	60.0%		60.0%			X							X
61	7-May	Q4	Amtz	Leahy	Kinetics		58.0%	58.0%				X		X			X	
62	6-May	Q4	Mills	Seninger	Koala		20.0%											
63	13-Mar	Q4	Mills	Huff	Land O'Lakes	64.0%									X			
64	29-May	Q4	Amtz	Bonnette	Macromedia		55.0%	55.0%				X					X	
65	23-Apr	Q4	Mills	Feeney	Mantz		35.0%									X		
66	2-May	Q4	Renner	Ameche	Markwins	35.0%	35.0%			X					X			
67	28-Mar	Q4	Amtz	O'Toole	MASC		60.0%						X	X			X	
68	6-May	Q4	Amtz	O'Toole	Matsushita		60.0%	60.0%									X	
69	1-May	Q4	Mills	Huff	Maytag	98.0%	92.0%	95.0%		X	X	X						X
70	30-May	Q4	Mills	Seninger	McData	50.0%	50.0%				X		X			X		
71	4-Apr	Q4	Mills	Seninger	Mercury Companies	77.0%	65.0%	20.0%						X-Msft		X		
72	13-May	Q4	Caz	Neylon	MI		50.0%									X		
73	27-May	Q4	Renner	Turnham	Michaels		82.0%					X						X
74	27-Mar	Q4	Caz	Cole	Mid-America Doors		30.0%	30.0%		X					X			
75	27-May	Q4	Amtz	Lawson	Miller Western	67.0%				X	X							X
76	23-May	Q4	Mills	Seninger	Morinda		95.0%							X	X			
77	23-Apr	Q4	Mills	Seninger	MoVea	80.0%	60.0%	20.0%								X		
78	30-May	Q4	Mills	Seninger	Myriad Genetics	50.0%	50.0%	50.0%							X			
79	2-May	Q4	Caz	Carter	Nabors		70.0%				X						X	
80	21-May	Q4	Renner	Ameche	NACA Logistics													
81	29-May	Q4	Mills	Seninger	Natures Sunshine		50.0%								X			
82	19-May	Q4	Mills	Huff	NCS Pearson	57.0%									X			
83	23-May	Q4	Renner	Turnham	Neiman Marcus		78.0%					X						X
84	29-May	Q4	Amtz	Bonnette	NET		30.0%						X		X			
85	8-May	Q4	Mills	Huff	Northfield Companies		45.0%			X						X		
86	28-May	Q4	Mills	Seninger	Novell		49.0%					X	X	X		X		

CONFIDENTIAL

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
1						Discount Levels				Competition					Deal Size			
2	Date	Qtr FY'03	RVP	RM	ACCT	A la Carte	EBS	TECH	Install Base	JDE	SAP	PSFT	SEBL	Niche	< 250k	250k-500k	500k-1M	> 1M
87	16-May	Q4	Caz	Cole	Oklahoma Fixtures		40.0%	40.0%		X					X			
88	29-May	Q4	Amtz	Bonnette	Openwave	49.0%	49.0%								X			
89	30-May	Q4	Renner	Ameche	Overture		55.0%					X			X			
90	2-May	Q4	Renner	Stebbins	Oxy	50.0%	40.0%											X
91	16-May	Q4	Caz	Cole	Pennwell		66.5%					X			X			
92	29-May	Q4	Caz	Cole	Penwell		65.0%					X			X			
93	16-May	Q4	Mills	Seninger	Phone Directories		50.0%	50.0%							X			
94	28-Apr	Q4	Amtz	O'Toole	Planar	65.0%		65.0%						X		X		
95	28-May	Q4	Amtz	O'Toole	Precision CastParts		35.0%	50.0%								X		
96	8-May	Q4	Renner	Stebbins	Pyxis	29.0%									X			
97	28-May	Q4	Renner	Ameche	QLogic		79.0%						X				X	
98	7-May	Q4	Amtz	Leahy	QuantumQ4 Ebiz		50.0%							X		X		
99	19-May	Q4	Mills	Seninger	Quovadx		35.0%							X	X			
100	15-May	Q4	Mills	Seninger	Rockford Corp	20.0%									X			
101	9-Apr	Q4	Renner	Ameche	SASCO	60.0%	60.0%	60.0%		X				X		X		
102	21-May	Q4	Mills	Huff	Select Comfort		60.0%								X			
103	29-May	Q4	Caz	Cole	Silver Bullet		30.0%							X-Msft	X			
104	16-May	Q4	Amtz	Bonnette	Stratex Networks		45.0%						X			X		
105	27-Mar	Q4	Renner	Ameche	Tag-It		38.0%									X		
106	27-May	Q4	Renner	Stebbins	Taylor Made - Addidas		40.0%				X				X			
107	14-May	Q4	Renner	Stebbins	TaylorMade Adidas Golf	29.0%					X				X			
108	15-May	Q4	Amtz	O'Toole	Tekdronix Migration		68.0%			X			X	X			X	
109	22-May	Q4	Mills	Seninger	Three Five Systems	80.0%	49.0%	49.0%		X	X					X		
110	6-May	Q4	Mills	Feeney	TNEMEC		30.0%								X			
111	15-Apr	Q4	Amtz	Bricker	Torani													
112	21-May	Q4	Caz	Cole	Trio		65.0%			X					X			
113	27-May	Q4	Mills	Huff	TSI		50.0%				X					X		
114	13-May	Q4	Amtz	Bonnette	Tulank	35.0%								X-msft	X			
115	16-May	Q4	Amtz	Bonnette	UTStarcom	50.0%	50.0%	50.0%					X				X	
116	8-May	Q4	Mills	Huff	Valspar		70.0%						X	X			X	
117	27-Mar	Q4	Mills	Seninger	Ventana Medical Systems		20.0%								X			
118	12-May	Q4	Amtz	Bonnette	Verisign	50.0%		50.0%									X	
119	16-May	Q4	Renner	Ameche	ViaSat	60.0%	65.0%									X		
120	27-May	Q4	Caz	Cole	Virbac		70.0%	70.0%		X				X	X			
121	2-May	Q4	Amtz	O'Toole	Virginia Mason Medical		70.0%					X						X
122	24-Apr	Q4	Mills	Seninger	Vistacare										X			
123	22-May	Q4	Renner	Stebbins	Western Digital		45.0%	75.0%						X		X		
124	25-Apr	Q4	Caz	Neyton	Wilbros		50.0%			X							X	
125	20-May	Q4	Amtz	O'Toole	WorldVision											X		
126	14-May	Q4	Amtz	Bonnette	Wyse Technologies		35.0%							X	X			
127	**Totals**				124	47	91	29		18	13	15	14	27	54	30	19	16
128			Amtz	29														
129			Bonnette	12		A la Carte												

CONFIDENTIAL

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
1						Discount Levels				Competition					Deal Size			
2	Date	Qtr FY'03	RVP	RM	ACCT	A la Carte	EBS	TECH	Install Base	JDE	SAP	PSFT	SEBL	Niche	< 250k	250k-500k	500k-1M	> 1M
130			O'Toole	12		0-25%	3											
131			Bricker	1		26-50%	24											
132			Leahy	3		51-75%	11											
133			Lawson	1		76-100%	9											
134				**29**			**47**											
135						**EBS**												
136		**Caz**	**24**			0-25%	4											
137			Cole	10		26-50%	46											
138			Carter	7		51-75%	33											
139			Neylon	7		76-100%	8											
140				**24**			**91**											
141						**Tech**												
142		**Renner**	**32**			0-25%	2											
143			Ameche	14		26-50%	14											
144			Stebbins	11		51-75%	10											
145			Turnham	7		76-100%	3											
146				**32**			**29**											
147																		
148		**Mills**	**39**															
149			Feeney	8														
150			Huff	11														
151			Seninger	20														
152				**39**														
153																		
154				**124**														

CONFIDENTIAL

ORCL-EDOC-00303132

	A	B
1	This sheet is blank	

	A	B
1	This sheet is blank	