

From: Frank
To: Microsoft ATR
Date: 1/22/02 6:14pm
Subject: Microsoft Settlement

Dear Sir/Madam:bbb

Microsoft is guilty on not just one count but on several counts. First, Microsoft has provided a quality software platform from which hundreds of thousands of American software companies could launch their products. Secondly, as a corollary directly and indirectly Microsoft has created economic value for the United States of America. providing jobs to millions of Americans. Thirdly, Microsoft has demonstrably, thankfully, and undeniably, led the way in providing stability and growth to the overall economy of The United States of America.

Fourth, in a free economy, there are in fact no monopolies since no one is prevented from entering the market with their products. Accordingly, the only monopolies in the United States are the government created monopolies such as the utility companies, and the Post Office. Neither of which should exist as such in a free economy.

Fifth, the argument that we need a level playing field is an oxymoron since there is no sports analogy here whatsoever. The quality products are not a matter of competition but of productivity. Competition comes into play as a secondary issue and requires no other adjudicator other than the market place.

Microsoft's detractors would lead you to believe that it has market share because it shoves products down the throats of its customers. This argument belies the fact that customers can purchase whatever they wish to purchase. And, the argument that a consumer would like to see the so called underdog get a fair shake and therefore Microsoft should be made to turn over part of its product to a competitor is the sheer use of government force at the behest of those weak sisters who can not compete in the open market. It is clear that Microsoft's detractors are its major competitors rather than their customers. Customers do not materialize out of nowhere - they come forth when there is value to be had from the market place.

Finally, the argument that Microsoft has a monopoly is belied by simply looking at the market place historically. If large companies could dominate the market place in a free market simply by some sort of intangible force that its detractors allege then we must ask:, "How did Sears beat Montgomery Ward? How did K Mart beat Sears? How did WalMart beat KMart? And yes, how in the world did little Microsoft take the PC software market hands down away from IBM?." The answer is simple. These companies all had excellent quality products. When other management and its innovators became more productive, American individuals perceived the new source of excellence and made their purchases accordingly. Accordingly, the market place in a free economy guarantees that the best products are always available to the market. Rather than penalizing Microsoft it should be rewarded for its creation of opulence for America in the form of international economic excellence; better software tools for American industrial production; and the contribution to a higher standard standard of living enjoyed by all.

Why is this heroic American company being slapped on the wrist at all. Microsoft should be rewarded for being what it is - one of the best examples of genius and creativity.

Regards,

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