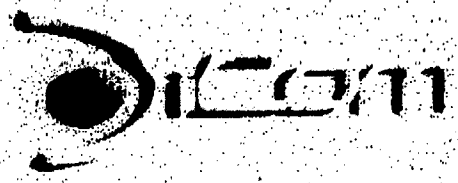

Providing Solutions Since 1989

Renata Hesse, Trial Attorney Antitrust Div.
Department of Justice
601 D Street NW, Suite 1200
Washington, DC 20530

Re: Microsoft Settlement

Ms. Hesse:

Our company uses Microsoft software products on all of our computing systems. These systems allow our small business to serve our customers with the same high quality and efficiency offered by much larger competitors in our marketplace. Microsoft products enable our employees to do their tasks with inexpensive and highly reliable tools, once only available at tremendous costs through specialized programming experts.

I wholeheartedly believe in the old saying "build a better mousetrap and the world will beat a path to your door". Microsoft has done just, that and should not be penalized by the government, but judged in the free marketplace where they will succeed or fail on their merit and practices – supported or not by their customers.

Antitrust laws are designed to protect consumers, yet at no time has the government shown that any consumers were hurt by Microsoft's size or marketing. It is time to put an end to this costly and competitor-driven lawsuit. I cannot imagine what the effect on American technology would be if the federal government micromanages this market, but I can envision having my high-tech needs serviced by the same attitude that serves me at the driver license bureau!

Please consider the small businessperson's position as you go forward. Our survival hinges on our ability to serve our customers effectively. Microsoft has pioneered the products and tools that allow us to provide the highest quality service today and, I believe, in the future.

Sincerely,

Paul K. Haubrich
President

PKH/ict

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