-Draft-
AGENDA
EBS Offsite
March 7, 2001

8:00 – 11:00 Budget Review

8:00-9:30 Expenses:

- Commercial Expenses (Hannon)
- Cross Market Functions (Hannon)
- Staff Expenses (Hannon)
- Corporate Charges (Echols)
- Depreciation/Amort (Echols)

9:30-11:00 Revenues:

- Wholesale (Stewart?/Richter?/Seitz?)
- Enterprise (Echols/Crowder?)
- Streamco (Cox)
- Europe (Elliott)
- Asia (Duenner)
- Media Services (Ondarza)
- Ventures (Garland)
- Trading (Fallon)

11:00 –12:00 Corporate Development Overview (Donahue)

- Strategic Deal Discussion (Sprint, WCOM, etc)
- Tactical/Revenue Generating Deals (BBI, etc)

12:00 – 1:00 Lunch

1:00 – 3:00 Technology Overview

- Network:
  - Status/Strategic Direction (Golden)
  - Pooling Points (Fallon)
  - Metro Strategy (Fallon)
- IPNetconnect (Plante)
- BOS (Plante)
- Platform Integration/EBSS (Golden/Plante/Hannon)

3:00-5:00 Key Issues/Discussion

- Rate of Spend/Depreciation
- Commercial Deal Flow
- Streamco: Content and Platform Build-out
- Trading traction
- Europe

5:00-5:30 Wrap up