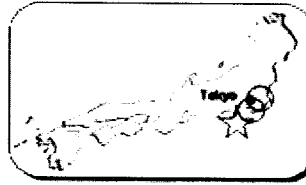


Enron Broadband Services

Executive Management Summary

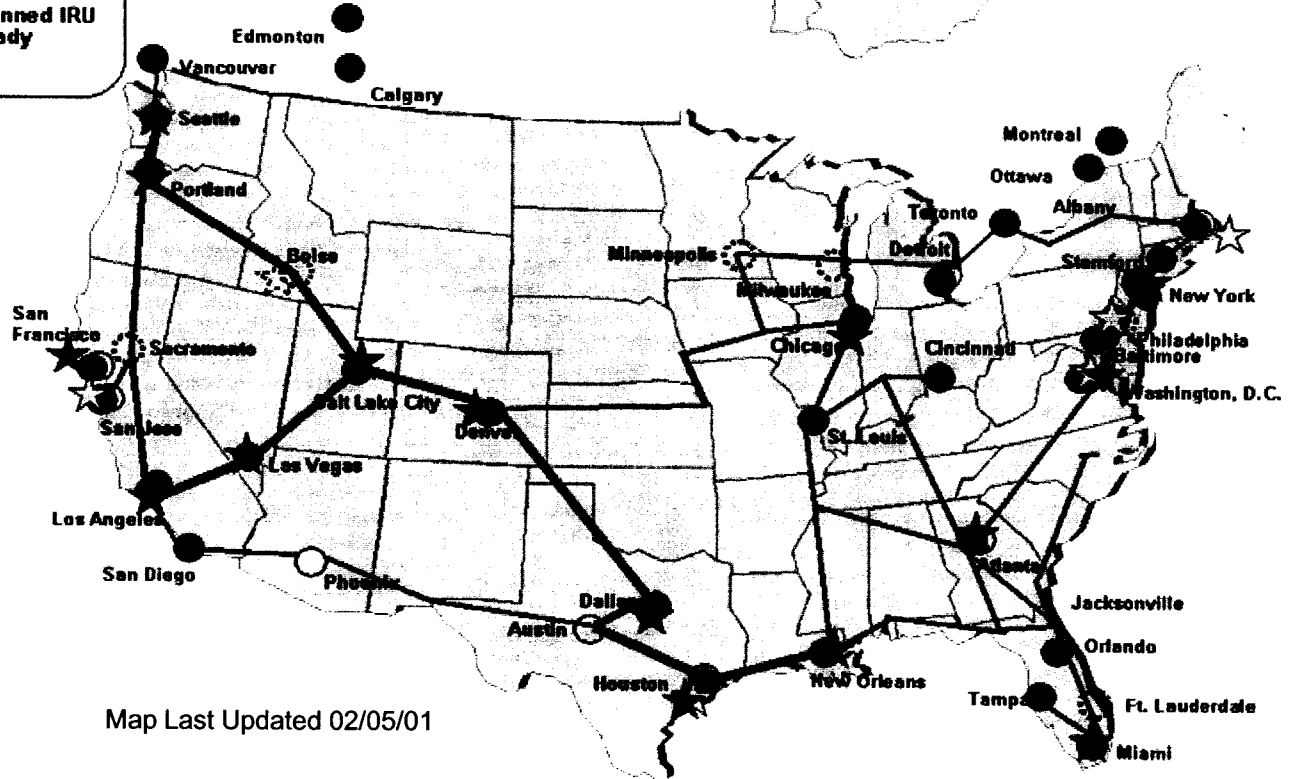
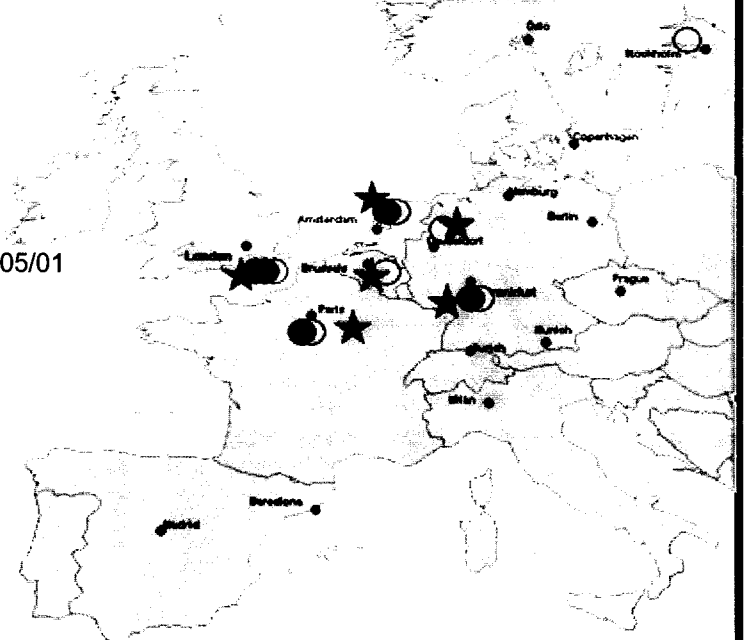
March 26, 2001

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Map Last Updated 02/05/01

●	Operational POP	—	Lit Fiber
★	Operational Pooling Point	—	IRU Ready (Dark)
⊙	Installed, Not Complete	—	Planned IRU Ready
☆	Planned		
✦	Proposed		



Map Last Updated 02/05/01



Enron Network

ENRON BROADBAND SERVICES
1ST QUARTER 2001 EARNINGS ESTIMATE
 Results based on activity through March 26, 2001

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(millions of dollars) Business Team	Earnings Before Tax			Forecast - Components of Earnings Before Tax								Variance from Plan - Fav/(Unfav)				
	Estimate	Plan	Variance	Actual Margin	Deals Identified	Other Margin	Total Margin	Direct Expenses	Allocated Expenses*	Capital Charge	Total	Gross Margin	Direct Expenses	Allocated Expenses*	Capital Charge	Total
Wholesale Market Origination	\$ (4.2)	\$ 5.3	\$ (9.5)	\$ 0.7	\$ 2.5	\$ 3.0	\$ 6.2	\$ 1.6	\$ 8.7	\$ -	\$ (4.1)	\$ (6.3)	\$ -	\$ (3.2)	\$ -	\$ (9.5)
Content Origination	(7.7)	(3.3)	(4.5)	0.4	-	-	0.4	3.1	5.0	-	(7.7)	(5.3)	-	0.9	-	(4.4)
Broadband Investments	(2.3)	3.0	(5.3)	(2.3)	-	1.6	(0.7)	0.8	0.8	-	(2.3)	(6.7)	-	1.5	-	(5.2)
Semiconductor Services	(2.2)	(1.7)	(0.4)	(0.3)	-	-	(0.3)	1.1	0.9	-	(2.3)	(0.5)	-	0.0	-	(0.5)
Media Services	(1.7)	0.6	(2.3)	0.4	0.4	-	0.8	1.0	1.6	-	(1.8)	(2.1)	-	(0.2)	-	(2.3)
Enterprise Services	(6.9)	(1.7)	(5.2)	-	1.7	-	1.7	3.8	4.8	-	(6.9)	(4.4)	(0.6)	(0.3)	-	(5.3)
Europe	(9.8)	(4.2)	(5.6)	-	-	-	-	9.1	0.7	-	(9.8)	(5.6)	-	-	-	(5.6)
Asia Origination	(4.4)	(4.4)	-	-	-	-	-	3.6	0.8	-	(4.4)	-	-	-	-	-
Global Trading & Risk Management	(56.3)	(46.8)	(9.5)	(7.8)	-	-	(7.8)	6.7	41.8	-	(56.3)	(9.6)	-	0.2	-	(9.4)
Latin America	(1.6)	(0.5)	(1.0)	-	-	-	-	0.7	0.9	-	(1.6)	(1.3)	-	0.3	-	(1.0)
Office of the Chairman	(2.9)	(2.4)	(0.5)	-	-	-	-	1.3	1.6	-	(2.9)	-	-	(0.5)	-	(0.5)
Other	(0.9)	-	(0.9)	(0.7)	-	(0.2)	(0.9)	-	-	-	(0.9)	(0.9)	-	-	-	(0.9)
Total Commercial	(100.9)	(56.3)	(44.7)	(9.6)	4.6	4.4	(0.6)	32.8	67.6	-	(101.0)	(42.7)	(0.6)	(1.3)	-	(44.6)
Group	-	-	-	-	-	-	-	67.6	(67.6)	-	-	-	(1.3)	1.3	-	-
Capital Charge Offset	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Overview	8.6	21.2	(12.6)	-	-	8.6	8.6	-	-	-	8.6	(12.6)	-	-	-	(12.6)
EBS - EBIT	\$ (92.3)	\$ (35.1)	\$ (57.3)	\$ (9.6)	\$ 4.6	\$ 13.0	\$ 8.0	\$ 100.4	\$ -	\$ -	\$ (92.4)	\$ (55.3)	\$ (1.9)	\$ -	\$ -	\$ (57.2)

*Includes Depreciation & Ad Valorem Taxes

Changes from Last Week:

Europe - NETS Group removed from Greensheet	(2.5)
DPR Changes	
Media Services	(0.2)
Global Trading & Risk Management	(1.0)
Other	(0.2)