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                      UNITED STATES DISTRICT COURT
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                 FOR THE CENTRAL DISTRICT OF CALIFORNIA
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                            SOUTHERN DIVISION
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   UNITED STATES OF AMERICA,
                                   ) SA CR 09-00162
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                   Plaintiff,
                                     GOVERNMENT'S SENTENCING
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                                      MEMORANDUM
                 v.
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   CONTROL COMPONENTS, INC.,
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                  Defendant.
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        Plaintiff United States of America, by and through its
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   attorneys of record, the United States Department of Justice,
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   Criminal Division, Fraud Section, and the United States Attorney
   for the Central District of California (collectively, "the
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government"), hereby files its sentencing memorandum regarding 1 defendant Control Components, Inc. ("defendant"). For the 2 reasons outlined in the government's sentencing memorandum, the 3 government respectfully submits that the Court should accept 4 5 defendant's quilty pleas and sentence defendant in accordance with the parties' agreement. The government's memorandum is 6 7 based upon the attached Memorandum of Points and Authorities, the files and records in this matter, as well as any evidence or 8 argument presented at hearing on this matter. 9 10 DATED: July 24, 2009 Respectfully submitted, 11 THOMAS P. O'BRIEN United States Attorney 12 ROBB C. ADKINS 13 Assistant United States Attorney Chief, Santa Ana Office 14 /s/ 15 DOUGLAS F. McCORMICK 16 Assistant United States Attorney 17 MARK F. MENDELSOHN, Acting Chief HANK BOND WALTHER, Assistant Chief 18 Fraud Section, Criminal Division United States Department of Justice 19 /s/ 20 ANDREW GENTIN 21 Trial Attorney 22 23 2.4 25 26 27

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MEMORANDUM OF POINTS AND AUTHORITIES

The government has entered into a binding plea agreement pursuant to Federal Rule of Criminal Procedure 11(c)(1)(C) with defendant Control Components Inc. ("CCI" or "defendant"). CCI has agreed to plead guilty to a three-count information that charges the company with making corrupt payments to officers and employees of foreign state-owned and privately-owned customers. The stipulated sentence in the plea agreement calls for CCI to pay a criminal fine of \$18,200,000; create and implement a comprehensive anti-bribery compliance program; retain an independent compliance monitor for a three-year period to assess and monitor CCI's compliance with the terms of its plea agreement, review the design and implementation of CCI's antibribery compliance program, and make periodic reports to CCI and the government; and serve a three-year term of organizational probation. The plea agreement also requires CCI to continue its cooperation with the government. The government submits this sentencing memorandum in support of the stipulated sentence, and requests that the Court sentence defendant immediately following its change of plea.

A. The Corporate Defendant

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CCI is a Delaware corporation headquartered in Rancho Santa Margarita, California. CCI is a wholly-owned subsidiary of IMI plc ("IMI"), a company organized under the laws of England and Wales. CCI designs and manufactures control valves for use in the nuclear, oil and gas, and power generations industries. CCI sells its valves to both foreign state-owned and private companies in over thirty countries around the world.

As a company organized under the laws of a state of the United States and with its principal place of business in the United States, CCI is a "domestic concern" as that term is defined in the Foreign Corrupt Practice Act ("FCPA"), Title 15, United States Code, Section 78dd-2.

B. Summary of Criminal Conduct

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Over the course of approximately ten years, CCI's senior management directed its salespeople to identify and cultivate so-called "friends-in-camp" ("FICs") to whom CCI would pay a "commission" if the FIC successfully assisted CCI in obtaining business. The majority of FICs were employees of CCI customers and either had direct power to award contracts or had the power to dictate the technical specifications of an order in a way that would favor CCI. Once a CCI employee had identified an FIC who had influence over the bidding process, the CCI employee would seek authorization from senior management to pay the FIC -either directly or via an agent who had been engaged by CCI -- in return for awarding the contract to CCI. Once the corrupt payment was approved, CCI would then submit a bid to the customer. When CCI was awarded the contract, CCI would then pay the predetermined commission to the FIC -- either directly or via CCI's agent -- after CCI had received payment from the customer for the parts or service CCI was providing.

In some instances, CCI employees made corrupt payments directly to the FICs. In other instances, CCI employees made corrupt payments through CCI's representatives by inflating the fee paid by CCI to the representative by the amount of the corrupt payment. In other instances, CCI used a "consultant" as

a pass-through for corrupt payments. These consultants would perform few, if any, legitimate services for CCI and were often owned either by the recipient of the corrupt payment or a friend or relative of the recipient.

From 1998 through 2007, CCI made hundreds of corrupt payments to individuals at both foreign state-owned and private companies for the purpose of obtaining and retaining business. From 2003 to 2007, CCI made approximately 236 improper payments in thirty-six different countries; 154 of these payments were government customer-associated payments and eighty-two were private customer-associated payments. The government customer-associated improper payments totaled \$4,904,719 and resulted in net profits to CCI of \$31,704,307. The private customer-associated improper payments totaled \$1,950,044 and resulted in net profits to CCI of \$14,821,987. In sum, CCI's improper payments to state-owned and private companies totaled \$6,854,763 and resulted in net profits to CCI of \$46,526,294.

C. Summary of Criminal Charges

On July 22, 2009, the United States filed an information charging CCI with: (1) conspiracy to commit offenses against the United States, that is, to violate the anti-bribery provisions of the FCPA and the Travel Act (18 U.S.C. § 1952), all in violation of 18 U.S.C. § 371 (Count One); and (2) two substantive violations of an anti-bribery provision of the FCPA, 15 U.S.C. § 78dd-2 (Counts Two and Three).

D. Summary of Plea Agreement

The proposed plea agreement contains the following core terms: (a) CCI agrees to plead guilty to the charges in the

information; (b) CCI agrees to pay a criminal fine in the amount of \$18,200,000 and a mandatory special assessment of \$1,200; (c) CCI agrees to implement a corporate compliance program designed to detect and deter violations of the FCPA, commercial bribery laws and other applicable foreign bribery laws; (d) CCI agrees to retain an independent corporate monitor responsible for assessing and monitoring CCI's compliance with the terms of the plea agreement and evaluating the implementation and effectiveness of CCI's corporate compliance program, internal controls, and financial reporting policies and procedures as they relate to CCI's compliance with the anti-bribery portions of the FCPA and other applicable bribery laws; (e) CCI agrees to a three-year term of organizational probation; and (f) CCI agrees to continue to cooperate fully with the government.

In accordance with the Department of Justice's Principles of Federal Prosecution of Business Organizations, the government considered a number of factors in its decision to resolve the case as described above. Those factors included, but were not limited to: the nature and seriousness of CCI's offense conduct, the pervasiveness of the offense conduct within the company, the company's history of similar conduct, the company's timely and voluntary disclosure of its wrongdoing, the company's willingness to cooperate with the government's investigation, the company's remedial program, the adequacy of individual prosecutions, and the adequacy of civil and regulatory enforcement measures. The government weighed these factors to reach the conclusion that the resolution contained in the plea agreement is appropriate under all of the circumstances.

E. <u>Sentencing Guidelines Calculation and Criminal Penalties</u>

1. <u>Sentencing Guidelines Calculation</u>

As set forth in paragraph 14 of the plea agreement, the parties agree that the following Sentencing Guidelines provisions, using the 2007 Sentencing Guidelines Manual, apply based on the facts of this case, for purposes of determining an advisory guideline range:

CALCULATION OF OFFENSE LEVEL

Base Offense Level (U.S.S.G. § 2C1.1(a))	:	12
More than one bribe (U.S.S.G. § 2C1.1(b)(1))	:	+2
Benefit received of more than \$20 million but less than \$50 million (U.S.S.G. §§ 2C1.1(b)(2)(a), 2B1.1(b)(1)(L))	:	+22
TOTAL OFFENSE LEVEL:		36
CALCULATION OF CULPABILITY SCORE		

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+3

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Base Score (U.S.S.G. § 8C2.5(a))

Involvement in or tolerance of criminal activity in an organization of 200 or more employees and an individual within high-level personnel of the organization participated in, condoned, or was willfully ignorant of the offense (U.S.S.G. § 8C2.5(b)(3)(A)) :

Self-reporting, cooperation, acceptance of responsibility (U.S.S.G. § 8C2.5(g)(1)) : $\underline{-5}$

TOTAL CULPABILITY SCORE:

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CALCULATION OF FINE RANGE

Base Fine: Greater of the amount from table in U.S.S.G. § 8C2.4(a)(1) & (d) corresponding to offense level of 36 (\$45,500,000) or the pecuniary gain to the organization from the offense (\$46,500,000) (U.S.S.G.

§ 8C2.4(a)(2)) : \$46,500,000

Multipliers (U.S.S.G. § 8C2.6) : 0.6 - 1.2

FINE RANGE (U.S.S.G. § 8C2.7): \$27,900,000 - \$55,800,000

2. Fine

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Pursuant to Fed. R. Crim. P. 11(c)(1)(C), the government and CCI agree that the appropriate criminal fine in this case, after consideration of (a) the Sentencing Guidelines, (b) CCI's assistance in the investigation and prosecution of other individuals, (c) its substantial compliance and remediation efforts, (d) its extraordinary rehabilitation, and (e) the factors set forth in 18 U.S.C. § 3553(a), is \$18,200,000.

Although this represents a fine below the guideline range, the government and CCI agree and stipulate that the factors mentioned above and those described elsewhere in this memorandum represent mitigating circumstances "of a kind, or to a degree, not adequately taken into consideration by the United States Sentencing Commission." 18 U.S.C. § 3553(b)(1).

F. <u>CCI's Substantial Assistance and Remedial Efforts</u>

1. CCI's Substantial Assistance

In August 2007, CCI's parent company, IMI, voluntarily disclosed to the Fraud Section that information had come to light in July 2007 suggesting that corrupt payments had been made by CCI in connection with a sales order in Korea. IMI immediately suspended CCI personnel who were involved in the payments and

began to interview CCI's management. As a result of those interviews, CCI learned that CCI had engaged in corrupt payments not only in Korea, but throughout the world. CCI further learned that such practices had been initiated and encouraged since the late 1990s by CCI's former Chief Executive Officer, Stuart Carson, who retired in 2005, and Paul Cosgrove, the secondhighest ranking executive at the company. CCI also learned that several other executives were actively involved in encouraging, facilitating, or approving the corrupt payments.

CCI conducted a comprehensive internal investigation and provided the government with oral summaries of the criminal conduct it uncovered. CCI also facilitated the interviews of certain employees. CCI produced a large volume of documents to the government and assisted the government in identifying corrupt payments. CCI's cooperation was extensive and assisted the government in identifying specific corrupt payments involving numerous countries.

CCI's cooperation has substantially assisted the government in the prosecution of former CCI personnel involved in the corrupt payments scheme. On January 8, 2009, Mario Covino, CCI's former Director of Worldwide Factory Sales, pleaded guilty to a conspiracy to violate the FCPA and agreed to cooperate with the government's ongoing investigation. <u>United States v. Covino</u>, Case No. SA CR 08-00336-JVS. On February 3, 2009, Richard Morlok, CCI's former Finance Director, also pleaded guilty to a conspiracy to violate the FCPA and agreed to cooperate with the government's ongoing investigation. <u>United States v. Morlok</u>, Case No. SA CR 09-00005-JVS. The government indicted Stuart

Carson, Paul Cosgrove, and four other former senior CCI executives for FCPA and Travel Act violations on April 8, 2009.

<u>United States v. Stuart Carson et al.</u>, Case No. SA CR 09-00077
JVS. The <u>Carson et al.</u> case is currently scheduled for trial before this Court on December 8, 2009.

CCI's plea agreement obligates the company to continue to cooperate with the government's prosecution of these individuals.

2. <u>CCI's Remedial Efforts</u>

CCI's remedial efforts have been extensive. It has identified and removed the employees who were responsible for its criminal conduct. CCI's internal investigation and uncovering of the extensive criminal conduct led to the termination or resignation of 31 employees, including its entire Middle East sales team and over half of its finance department. CCI has also identified other employees whose involvement in the corrupt payments was minor or who were lower level employees acting at the direction of senior management. Those employees have been formally disciplined and required to participate in a rehabilitation program that includes additional compliance training, supervision, and monitoring. CCI also moved many of these employees to new jobs within the company to reduce their contacts with customers and agents.

CCI implemented a disclosure program to notify its customers of the improper payments under investigation. After uncovering the corrupt payments, CCI did not accept new orders from any customer until the customer had received a customer bulletin describing CCI's internal investigation. CCI also accepted no orders from either existing or new customers until it had

conducted a screening process to ensure that any compliance concerns were satisfied.

Another central element of CCI's remedial efforts was a review of all of its agency relationships, as its investigation revealed that many improper payments were made through agents or third-party intermediaries. CCI reviewed its agents to ensure that there were no compliance problems. As a result of its review, CCI terminated 35 agents. The surviving agents were required to sign a new standard agency agreement that contained representations forbidding any corrupt payment activity. CCI also implemented a due diligence process for new agents.

CCI has established several new procedures to ensure its compliance with anti-corruption laws. It has established and filled the position of general counsel, whose responsibilities include compliance. It has conducted worldwide compliance training. It has implemented a whistleblower program that permits employees to report compliance issues anonymously and confidentially. Finally, in accordance with the terms of the plea agreement, CCI will engage an independent compliance monitor for a period of three years to evaluate the effectiveness of its procedures and policies and to monitor CCI's ongoing compliance.

G. <u>Imposition of Sentence Without a Presentence Report</u>

The government requests that the Court find pursuant to Federal Rule of Criminal Procedure 32(c)(1)(A)(ii) that the information in the record is sufficient to enable the Court to exercise its sentencing authority without the preparation of a presentence report. The information contained in the parties' plea agreement, which includes a 15-page statement of facts, as

well as the parties' respective sentencing memoranda, is sufficient to enable the Court to exercise its sentencing discretion under 18 U.S.C. § 3553(a) without a presentence report. If the Court determines that it can sentence CCI without a presentence report, the government further requests that the Court impose sentence immediately following the change-of-plea hearing.

H. <u>Conclusion</u>

For the foregoing reasons, the government respectfully recommends that the Court impose a sentence in accordance with the parties' Rule 11(c)(1)(C) plea agreement, and sentence CCI to a fine of \$18,200,000, a special assessment of \$1,200, and a three-year term of organizational probation with a condition requiring the retention of an independent compliance monitor for the period of probation.

CERTIFICATE OF SERVICE

I am a citizen of the United States and a resident of Orange County, California. I am over 18 years of age, and I am not a party to the above-entitled action. My business address is the United States Attorney's Office, Ronald Reagan Federal Building and United States Courthouse, 411 West Fourth Street, Suite 8000, Santa Ana, California 92701.

On this date, July 24, 2009, I served a copy of the above entitled document(s), GOVERNMENT'S SENTENCING MEMORANDUM as follows:

Dy personal delivery to the person specified below:

Dy placing the document in a sealed envelope, addressed to the person specified below, and placing it for interoffice delivery within the courthouse:

X by placing the document in a sealed envelope, addressed as follows and with postage placed thereon, and placing it for delivery via the U.S. Postal Service:

Patrick M. Norton Brian M. Heberlig STEPTOE & JOHNSON LLP 1330 Connecticut Avenue N.W. Washington, DC 20036

- \square by fax to the person and fax number specified below:
- by e-mailing a pdf. version of the document to the email address specified below:

I declare under penalty of perjury that the foregoing is true and correct. Executed on <u>July 24, 2009</u>, at Santa Ana, California.

_____/s/__ LINDA B. HEYE